

**UNCOVER REVENUE AND GROWTH OPPORTUNITIES
IN PLACES YOU NEVER THOUGHT TO LOOK.**



Ingram Micro | Services Line Card

Manufacturer/Service Provider	Help Desk	Installation	Warranty/ Maintenance	Professional Services
3Com		x	x	x
ACD			x	
Acer			x	
Adaptec	x	x	x	
ADIC		x	x	
Adobe	x			
ADTRAN		x	x	
AirMagnet			x	
Allied Telesyn				x
Altiris	x		x	
American Power Conversion	x	x	x	
Apple Computer	x		x	x
Array Networks			x	
Autodesk			x	
Avocent			x	
Borland	x		x	
Brooktrout			x	
Brother			x	
Business Objects			x	
Check Point Software	x			
Cisco Systems		x	x	x
Citrix		x		x
Corel			x	
Digi			x	
EMC			x	
Enterasys	x		x	
Epson			x	

Manufacturer/Service Provider	Help Desk	Installation	Warranty/ Maintenance	Professional Services
F5	x	x	x	x
Genicom		x	x	
Global Marketing			x	
Handheld Products			x	
HP	x	x	x	x
IBM	x	x	x	x
InFocus		x	x	
Infoprint				x
Intel			x	
Iomega			x	
Juniper		x	x	x
Konica		x	x	
Kyocera			x	
Lantronix			x	
Lenovo		x	x	x
Lexmark			x	
LG Electronics			x	
Macromedia			x	x
McAfee	x	x	x	x
Nable Technologies				x
NEC			x	
NETGEAR			x	
Net IQ				x
Netopia			x	
Network Engines		x	x	
Network General	x	x	x	x
Nokia		x	x	
Nortel	x	x	x	x
Novell			x	



INGRAM MICRO RESELLER SERVICES PORTAL

- Simplify renewal process
- Increase attach rates
- Grow services revenue
- Register products



Ingram Micro Branded Services

INGRAM MICRO SEISMIC, Ingram's new virtual services warehouse, for quick, easy access to the network-monitoring capabilities businesses need - with no major investment in infrastructure. Take advantage of Ingram Micro Seismic Success Support Portal, a web-based tool designed to support you as your managed services business evolves.

INGRAM MICRO SERVICES NETWORK (IMSN), a premier field-service organization that provides comprehensive IT support and professional services throughout North America.

INGRAM MICRO IT STAFFING, a referral and placement service handling recruiting, technical screening and more, for a full range of technical personnel resources.

INGRAM MICRO ON SITE PROFESSIONAL SERVICES, provides the customized pre and post sale support required for every engagement. (coming soon)

INGRAM MICRO RESELLER SERVICES PORTAL (RSP), a free, web-enabled services management tool that automatically notifies VARS of customers' expiring warranties by SKU and date; simplifies and centralizes product registrations. Equips VARS with specific customer service records, enabling additional sales opportunities. (coming soon)

INGRAM MICRO PRODUCT PROTECTION PLAN, provides multimanufacturer, on-site warranty services. (coming soon)

For more information about Ingram Micro Services Division, call the Ingram Micro Services team at (877) 755-5002, or email us at services@ingrammicro.ca

Manufacturer/Service Provider	Help Desk	Installation	Warranty/Maintenance	Professional Services
Okidata			x	
Optoma			x	
Overland		x	x	
Pantone			x	
Pervasive Software	x			
PGP	x			
Planar			x	
Polycom		x	x	
Powerware			x	
Primera			x	
Quantum	x	x	x	
Raritan Computer		x	x	
Raxco		x		x
Red Hat Software		x		x
RSA Security	x		x	x
Samsung			x	
Secure Resolutions				x
SonicWALL	x		x	x
Sony			x	
SMC			x	
Symantec	x		x	x
Tandberge		x	x	
Toshiba			x	
Transition Networks		x		
Tripp Lite		x	x	
ViewSonic			x	
Visioneer			x	
VMware	x		x	x
WatchGuard	x		x	
Wyse Technology			x	
Xerox		x	x	