

“OUR BUSINESS HAS GROWN BY 98 PERCENT SINCE WE JOINED INGRAM MICRO’S VENTURETECH NETWORK.”

Adrian DiAdamo

Director, Distribution Channels
Cisco Canada

Mark Snider

Vice President Sales
Ingram Micro Canada

Peter McMahon

VentureTech Network Charter Member
Vice President Sales
Protek Systems

INGRAM MICRO BRINGS UNIQUE SOLUTIONS TO EVERY PARTNERSHIP. Just ask Peter McMahon from Protek Systems. When undertaking a significant IT infrastructure rollout across 17 locations for an international company that had a specific timeline, Peter knew that Ingram Micro’s help would be key to the success of the project.

“We leveraged our partnership with Ingram Micro and VentureTech Network members north and south of the border to capitalize on this North American business opportunity. They worked closely with Cisco and other VTN vendor partners to deliver the most current solution that met our client’s needs. Ingram Micro communities like VTN enable us to overcome major project challenges and help us build our business.”

It’s Ingram Micro’s collaborative approach that gives our partners an edge they won’t find anywhere else.

Join Peter McMahon and thousands of solution providers who call Ingram Micro their business partner. (800) 668-3450

Partner Smart.™

