

hp top value

monthly information for the it professional | issue 17 - august 2002

**last top value
edition!**
more info on page 5

enduser promo ▶

professional users* take advantage
of the digital summer of hp!

**1 portable + 1 portable
or
1 desktop + 1 desktop
or
1 workstation + 1 portable
or
...
= 1 hp photosmart 120**



august issue

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promo ▶

iPAQ Pocket PC H3850

- 64 MB RAM • 32 MB ROM
- 206 MHz • 65536 color TFT screen
- SD-memory slot

560,56 EUR

with free 128MB SD Memory card



 **hp**®
i n v e n t

hp top value

best selling products, most competitive prices, on your doorstep within 48 hours



Compaq Evo W4000



Compaq Evo D310

Promo price
for Compaq
CarePaq
Evo D310

top value pc's

COMMENTS

PRICE

ARTNR

hp e-pc	ultra small form factor, 20GB, 1 free memory slot, integr graphics, LAN, integr audio, 24xcd, 1yr on-site next day		
	Cel-1.2GHz, i815e-b, 128MB, winXP Pro (win2000)	*755	586
	P4-1.8GHz, i845, 128MB, winXP Pro (win2000)	*895	726
	P4-1.8GHz, i845, 256MB, winXP Pro (win2000)	*920	751
compaq Evo D310	i845g, 40GB 5400 rpm, 256MB DDR sdram, integr Intel Extreme 8-48MB graphics, CD, LAN, integr audio, 3 year parts warranty of which 1st yr on-site next day		
	P4-2.0GHz, microtower, CD, winXP Pro & win2000 + S7500 17" CRT monitor	1.086	470035-153
	P4-2.0GHz, microtower, DVD, winXP Pro & win2000 + S7500 17" CRT monitor or add 336.36 euro for a TFT5015 Flatpanel 15" Monitor (ref 234044-021)	1.132	470038-868
compaq Evo D510	i845g, 40GB 7200 rpm, 256MB DDR sdram, integr Intel Extreme 8-48MB graphics, CD, LAN, integr audio, 3yrs on-site next day		
	P4-2.0GHz, small form factor, CD, winXP Pro & win2000 + S7500 17" CRT monitor	1.132	470038-356
	P4-2.0GHz, small form factor, DVD, winXP Pro & win2000 + S7500 17" CRT monitor or add 336.36 euro for a TFT5015 Flatpanel 15" Monitor (ref 234044-021)	1.177	470038-358
hp supportpack	for e-PC special edition: 3 yrs next business day on-site response	49	H4639A
Compaq CarePaq	for Evo D310: 3 yrs next business day on-site response 9x5 (8-17u x 5 working days)	48,23	324405-002
	for Evo D510: 4 yrs next business day on-site response 9x5 (8-17u x 5 working days)	71,92	200793-022

top value workstations

COMMENTS

PRICE

ARTNR

Compaq Evo W4000	P4 2.2GHz, 40GB Ultra ATA disk, 16x DVD-ROM, 256MB DDR, Matrox G450 Dual Head 32MB, Intel PRO/100VM network card & integrated audio, 3 year on site warranty, service extension via CarePaq + 17" S7500 monitor (ref 261606-023)	1.377,27	470039-047
	or add 336.36 euro for a TFT5015 Flatpanel 15" Monitor (ref 234044-021)		
Compaq Evo W4000	P4 2.4GHz, 18GB SCSI disk, 16x DVD-ROM, 512MB DDR, Intel PRO/100VM network card & integrated audio, 3 year on site warranty, service extension via CarePaq + 19" P920 monitor (ref 244375-021)	2.627,27	470036-061
	+ nVidia Quadro4 750XGL ALL (270731-B21)		
	Compaq CarePaq	for Compaq Workstations: 3 years on site response 4 hours workthru 9x5 (8-17u x 5 working days)	189,90

top value networking solutions

COMMENTS

PRICE

ARTNR

hp procure	24 ports 10/100 switch with open slot for optional 100-FX uplink	469	J4868A
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(*) recommended dealer bundle price includes 17" monitor D8904A

top story



◀ promo hp omnibook xe4400

- P4 1.8 GHz • winXP Pro
- 14" XGA TFT • 256MB ddr-sdram
- 20GB • FDD, 8xDVD
- modem - LAN • 1 yr return hp repair

1.450 EUR

▶ Last Top Value!

The August edition of Top Value is indeed the last issue you will receive using this name, look and feel. But of course we will keep communicating our latest news and promotions to you on a regular basis.

As of September we will 'merge' the former Top Value and Best Buy insert, into one global communication platform. More details about our September plans will come to you very soon. The "Top Value" naming was used both as a title for our monthly communication and for our supply chain. In order to avoid any confusion: the Top Value supply chain is still up and running!

What is the Top Value program?
A marketing & supply chain program for PSG resellers in Europe, providing partners with best seller products at competitive prices with continued product availability, supporting promotional activity for strong business growth.

It is a program deployed in more than 18 countries in Europe, highly regarded by our partners, who gave us the following feedback:

"What Dell has done for the direct model, HP has done for its European channel partners with the outstanding success of its Top Value program" (Context)

So, we hope it helps you manage your business too. And rest assured: we will keep you updated about the progress of this great program.

>> to be continued

▶ Free hp photosmart 120 till the 15th of August!

Yes, it is still running!
All professional end users who buy two pc's (desktop, portable and/or workstation) receive an hp digital camera for free!
So, for a customer in need of two or more pc's this is a tremendous opportunity. Especially if he leaves on holiday...
For all details, please have a look at www.hp.be/bestbuy

▶ End of life program

hp VL420, hp e-pc 42, hp server tc3100 and hp server tc4100 are now in an end of life stage. This means they will be available until stock last and for deals already reserved.

▶ CarePaq: how simple is it really?

CarePaq is a service contract in a box giving a warranty EXTENSION (e.g. 4 & 5 years) and/or an intervention UPLIFT (up to 4 hrs response or 6 hrs Call-to-fix). These CarePaqs are purchased at point of product sales and need to be registered within 3 months. Out Of Warranty is a ProLiant CarePaq given the possibility to EXTEND the warranty the 4th & 5th Year. These CarePaqs can be purchased within the warranty period of ProLiant (3 years) and need to be registered BEFORE the end of the warranty period.

CarePaq needs to be registered within 3 months:

- Online via website (accessible via www.hp.be/carepaq-nl or www.hp.be/carepaq-fr)
- Registration card by Post

CarePaq covers the following products:

- Desktop: display and keyboard
- Portable: external screen and docking station
- Servers & Storage: all Compaq products and options (also future) in cabinet

CarePaq does not include:

- Software & batteries (portables)
- non-Compaq items (although they may be added)





hp business inkjet 2280



iPAQ Pocket PC

**iPAQ Pocket PC
H3850-H3870
now with free
128 MB SD
Card**

top value pc accessories		COMMENTS	PRICE	ARTNR
hp monitor	HP72 17" crt color monitor	<i>while supply lasts</i>	169	D8904A
	L1520 15" lcd color monitor	<i>while supply lasts</i>	485	D5063A
	L1520 15" lcd color monitor with integrated speakers	<i>while supply lasts</i>	499	D5063M
	L1720 17" lcd color monitor with integrated speakers	<i>while supply lasts</i>	795	D5064M
hp memory	128MB non ECC SDRAM (e-pc, xe310, v1400)		60	P1537A
	256MB non ECC SDRAM (e-pc, xe310, v1400)		120	P1538A
Compaq memory	128MB non ECC DDR SDRAM DIMM 266MHz		60	282433-B21
	256MB non ECC DDR SDRAM DIMM 266MHz		120	282434-B21
	512MB non ECC DDR SDRAM DIMM 266MHz		197	282435-B21
hp keyboard	cordless mouse & keyboard azerty french		69	P5911A
hp accessory	e-pc integration kit for 15" or 17" LCD monitor		25	P1966A
	e-pc mounting bracket		25	P2290A

top value mobile solutions		COMMENTS	PRICE	ARTNR
iPAQ Pocket PC H3850	64 MB RAM, 32 MB ROM, 206 MHz, 65536 color TFT screen, SD-memory slot, optional Expansion Packs (camera, Bluetooth, GSM/GPRS, GPS, etc...)	<i>with free 128MB SD Memory card</i>	560,56	230397-021 (EN) 230397-051 (FR)
		<i>with free 128MB SD Memory card</i>	631,52	230398-021 (EN) 230398-051 (FR)
iPAQ Pocket PC H3870	64 MB RAM, 32 MB ROM, 206 MHz, 65536 color TFT screen, SD-memory slot, Built-in Bluetooth, optional Expansion Packs (camera, GSM/GPRS, GPS, etc...)		39,60	204730-022
			63,84	206967-022
			125,25	206946-022
Compaq CarePac	1 year advanced unit replacement next business day on-site 9x5 (8-17u x 5 working days)		39,60	204730-022
	2 years advanced unit replacement next business day on-site 9x5 (8-17u x 5 working days)		63,84	206967-022
	3 years advanced unit replacement next business day on-site 9x5 (8-17u x 5 working days)		125,25	206946-022

top value color printers		COMMENTS	PRICE	ARTNR
hp business inkjet 2280	color printers A4, 15ppm mono, 14ppm color, 97MHz+167MHz processors, PhotoREtIII, 4 ink cartr, PCL5c, PostScript 3, 48MB, 250p input tray, 10.000 ppmmonth duty cycle		575	C8120A
			5.289	C7098A
hp color LaserJet 8550dn	A4/A3, 24/6 ppm mono/color, ImageREt2400, 64MB, 3.2GB HDD, PCL5c, PostScript3, 100+500+500+2000, duplex, LAN, 60.000 ppmmonth duty cycle		5.289	C7098A

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hp omnibook xe4400



hp server tc4100



Compaq Evo N800c

top value notebooks

	COMMENTS	PRICE	ARTNR
hp omnibook xe4400	P4 1.8 GHz, winXP Pro, 14" XGA TFT, 256MB ddr-sdram, 20GB, FDD, 8xDVD, modem, LAN, 1 yr return hp repair	1.450	F4666JT
hp omnibook xe4500	P4-M 1.6 GHz, winXP Pro, 14" XGA TFT, 256MB ddr-sdram, 30GB, FDD, DVD-CDRW, modem, LAN, 1 yr return hp repair	1.671	F4871JT
hp omnibook xt 6200	P4 1.6 GHz, winXP Pro, 14" xga tft, 256MB ddr-sdram, 20GB, Combo DVD/CD-RW, modem/lan, 1 yr return hp repair	1.810	F5379JT
hp supportpack	for Omnibooks xe3, xe4400, xe4500, xt 6050 & xt6200: retrieve, repair & return for Omnibooks 6100: next business day on-site	169 199	H2848A H5476A
Compaq Evo N800c	P4 Mobile 1600, 15" CTFT XGA, 20GB, DVD-CDRW, 256MB DDR, Combo, Dual pointing device, W2000	2.014	470037-384
	P4 Mobile 1600, 15" CTFT XGA, 20GB, DVD-CDRW, 256MB DDR, Combo, Dual pointing device, WXP	2.014	470037-385
Compaq CarePak	for Evo N800c: next business day on-site 9x5 (8-17u x 5 working days)	104,24	206971-022

top value servers and storage

	COMMENTS	PRICE	ARTNR
hp server tc3100	PIII-1.26GHz Mod18HS, 256MB SDRAM, 18.2GB hot swap disk, dual channel Ultra160 SCSI, NIC, fdd and CD, hot swap HDD cage, pedestal, 3yrs onsite next day	<i>Last units, check stock</i> 1.710	P5409T
hp server tc4100	PIII-1.4GHz Mod54D, 256MB SDRAM, NIC, 3 x 18.2GB 10k hot swap disks, dual channel Ultra160 SCSI, fdd and CD, also includes one 1-Channel DAC, pedestal, 3yrs onsite next day	<i>Last units, check stock</i> 3.446	P5417T
hp hard disk	18.2GB 10K Ultra3 Wd SCSI-3 HD 18.2GB 10K Ultra3 Wd SCSI-3 HOTSWAP HD 18.2GB 10K HS LP U3 SCSI for tc3100/tc4100	299 299 299	P1167T P1166T P4619T
hp memory	128MB 133MHz ECC SDRAM DIMM 256MB 133MHz ECC SDRAM DIMM	101 178	D8265T D8266T
hp supportpack	for e800, tc3100: on-site response within 4 hours of call for lc2000, tc4100: on-site response within 4 hours of call	379 659	H4634A H5519A

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localization options

(for hp branded PC's and notebooks only)

Option	OS	Preload	Recovery CD	Keyboard
PC's				
ABVV	Win2000/XP Pro	Dutch	Dutch, English	Azerty Belgian
ABF	Win2000/XP Pro	French	French	Azerty French
P4 notebooks				
033	Win XP Pro (+ Win2K) or Win XP Home Ed	Dut/Fre/Eng	Dut/Fre/Eng	Azerty Belgian
035	Win XP Pro (+ Win2K) or Win XP Home Ed	Fre/Germ/Eng/Ital	Fre/Germ/Eng/Ital	Qwertzu Lux
Compaq products				
	WinXP Pro/2000	Fre/Eng/Dutch	Eng in the box Fre & Dut on request (free)	choice out of 26 flavours
	WinXP Home	Fre/Eng/Dutch	Eng in the box Fre & Dut on request (free)	choice out of 26 flavours

Luxembourg customers: Keylux program for desktops

For Luxembourg customers, Swiss "qwertzu" keyboards C4735B#ABP are available as a free accessory

for topvalue classical pc's and e-pc's, if ordered simultaneously.

- need English software ? order option ABVV + Keylux keyboard

- need French software ? order option ABF + Keylux keyboard

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public: www.hp.be

resellers: www.connectonline.hp.com

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in EUR without VAT, valid until 31st August 2002 or
while supply lasts cannot be cumulated with special
bids/other promos. Only valid for sales/purchases
through our wholesalers to be contacted to get the
final quotation.

Specifications in this publication are for comparison
purposes only and may contain printing errors.

For detailed and hp guaranteed product
specifications, please refer to the product datasheet.



i n v e n t