



**promo**

**hp jornada 568**  
award-winning pocket pc

- easy plug-and-play synchronization
- MS Outlook, Excel and Word on the road
- expandable: memory, wireless option, Bluetooth

**pocket pc 2002, 64Mb, 65k color screen, removable battery, CFII slot**

**539 EUR**

**best selling products, most competitive prices, on your doorstep within 48 hours**

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# hp top value

monthly information for the it professional | issue 11 - february 2002

**top story**

**a choice**

The downside of stability is that it is often not possible to integrate better performing or lower priced components into the PC, because they might affect the customer's software image. So now we're offering customers a choice.

**pay less for the latest**

Being able to pick the best component offer on the rapidly evolving marketplace enables HP to present customers with cutting edge technology and negotiate better prices from component suppliers for Special Edition PC's. That's why Special Edition PC's cost less.

**LaserJet & DesignJet trade-in program extended to end of February.**

HP continues to offer exceptional buy-back prices for old printers whatever the manufacturer or technology (ink, laser, thermal,...) when a new LaserJet printer is bought, starting from LaserJet 4100. For information and quotes, surf to [www.hp.be](http://www.hp.be)



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**promo**

**hp vectra vl420 special edition desktop, minitower or small form factor**

- P4-1.6 GHz, 128MB, 20GB disk, WinXPPro (Win2000 on disk),
- 1 yr onsite warranty
- free 17" CRT monitor

**940 EUR**

upgrade to 3 yrs onsite warranty: 59 EUR



**Introducing Special Edition PC's, same text as last time with corrections**

**what stability means**

HP PC's are known for their superb quality, manageability and stability. Stability in this case stands for HP's commitment to corporate customers that the components used to manufacture new PC's will not change significantly. Creating a new software image is time-consuming, and being able to manage a large number of PC's with the same image brings considerable savings in IT-costs throughout the lifetime of the PC (reduced total cost of ownership).

**1 year warranty**

Again because we don't want customers to pay for something they might not need, warranty on Special Editions is now one year on-site, similar to what other industry players offer today. HP SupportPacks allow upgrades to the warranty level desired by the customer. HP SupportPack can be purchased up to six months following the PC purchase.

**Special Editions**

1. menu of the day limited monthly selection in TopValue, available within 48 hours from stock
2. more stability, less cost very latest technology at very best price
3. one year on-site warranty upgradeable with SupportPack

**Memory prices explode**

This month memory prices on the open market are rocketing. The chip manufacturers have been reorganising and consolidating, combining with an ever-increasing demand for memory to produce +100% uplifts. Analysts expect prices to continue to rise over the next 3 to 4 months.



**localization options**

option	os	preload	recovery CD	keyboard
Omnibook				
021	Win2000	English	Eng. Fre	Azerty Belgian
ABVV	Win2000	Dutch	Dutch, French	Azerty Belgian
025	Win98SE	Dut/Eng	Dut/Eng, French	Azerty Belgian
023	Win98	French/German	Fr/Ger/Ital	Qwertzu Lux
ABQ	Win2000	French	French/Italian	Qwertzu Lux
Vectra & epc				
ABVV	Win2000	Dutch	Dutch, English	Azerty Belgian
ABF	Win2000	French	French	Azerty French
ABVV	Win98SE	Dutch	Dutch, French	Azerty Belgian
ABF	Win98SE	French	French	Azerty French

**keylux program**

For Luxembourg customers, Swiss "qwertzu" keyboards C4735B#ABP are available as a free accessory for topvalue classical pc's and epc's, if ordered simultaneously. Details on [www.connect-online.hp.com](http://www.connect-online.hp.com)



**february issue**

- introducing Special Edition PC's p2
- extraordinary color LaserJet 4550 promotion p3
- netserver LC2000 with DAT 40 almost for nothing p3
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- memory prices explode p5

**how and where to buy**

Special Edition PC's are offered in TopValue and may be recognised by the letters "se" in the name, and a product number ending in "PxxxxT". Customers who still need stability often also require non-standard configurations, so we offer stable PC's as A-models, outside of TopValue. These product numbers end in "PxxxxA" and can be found on HP's corporate price list.

**A-models**

1. à la carte orderable in many configurations off price list, built to order shippable in about two weeks
2. stability guaranteed software image stability during at least 9-12 months
3. three years on-site warranty

  
invent

**hewlett-packard belgium s.a./n.v.**  
public: [www.hp.be](http://www.hp.be)  
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283 route d'arlon, l-8011 strassen, g.d. luxembourg 352-263 16 01

**customer information center**  
(pre-sales support) 02/778 34 00

**european customer care center** (post-sales support) 02/626 88 06 (nl) | 02/626 88 07 (fr)

**new resellers please call** 078/15 00 05

All prices in this flyer are recommended dealer prices in EUR without VAT, valid until 28th February 2002 or while supply lasts cannot be cumulated with special bids/other promos. Only valid for sales/purchases through our wholesalers to be contacted to get the final quotation.

Specifications in this publication are for comparison purposes only and may contain printing errors. For detailed and hp guaranteed product specifications, please refer to the product datasheet.

  
invent

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**promo**

**hp color laserjet 4550 a new price point for colour laserprinting**

- 16/4ppm (BW/Color)
- ImageRET 2400, 64MB

**1.589 EUR**

upgrade to 3 yrs onsite warranty: 499 EUR

  
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# hp top value

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cordless keyboard and mouse to complete the desk of the future



hp vectra v1420



hp color inkjet cp1700

promo

color laserjet  
4550  
a new price  
point for colour  
laserprinting



hp color laserjet 4550

promo



hp netserver LC2000

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going for  
a song  
last units  
of omnibook  
xe3 celeron  
at 760 EUR



hp omnibook XE3

promo



hp jornada 568

top value e-pc	COMMENTS	ARTNR	EUR	BEF
<b>hp e-pc special edition</b>	ultra small form factor, 20GB, 128MB sdram, 1 free memory slot, integr graphics, LAN, integr audio, 24xcd, 1yr on-site next day			
	Cel-1GHz, i815e-b, winXP Pro (win2000)	P5806T	<b>616</b>	24.849
			<b>*785</b>	31.667
	PIII-1GHz, i815e-b, win2000 (winNT)	P5805T	<b>706</b>	28.480
			<b>*875</b>	35.297
	PIII-1GHz, i815e-b, winXP Pro (win2000)	P5807T	<b>706</b>	28.480
			<b>*875</b>	35.297
	P4-1.6GHz, i845, winXP Pro (win2000)	P7564T	<b>766</b>	30.900
			<b>*935</b>	37.718
<b>hp supportpack</b>	for e-PC special edition: 3 yrs next business day on-site response	H4639A	<b>49</b>	1.977

top value vectra	COMMENTS	ARTNR	EUR	BEF
<b>hp vectra xe310 special edition</b>	microtower, 128MB sdram, 20GB, Intel 3d graphics int, LAN, integr audio, 48xcd			
	PIII-1GHz, i810e, win98, 1yr on-site + 2yrs return hp	P5891T	<b>591</b>	23.841
			<b>*760</b>	30.658
	PIII-1GHz, i810eg, winXP Pro(win2000), 1 yr on-site	P7615T	<b>696</b>	28.077
			<b>*865</b>	34.894
<b>hp vectra v1420 special edition</b>	i845, 20GB, 128MB sdram, LAN, integr audio, cd, 1yr on-site next day			
	P4-1.5GHz, desktop, ATI 16MB graphics, winXP Pro, 3yrs on-site	P5975T	<b>801</b>	32.312
			<b>*970</b>	39.130
	P4-1.6GHz, desktop, TNT2 16MB graphics, winXP Pro (win2000)	P7600T	<b>771</b>	31.102
			<b>*940</b>	37.920
	P4-1.6GHz, minitower, TNT2 16MB graphics, winXP Pro (win2000)	P7597T	<b>771</b>	31.102
			<b>*940</b>	37.920
	P4-1.6GHz, small form factor, TNT2 16MB graphics, winXP Pro (win2000)	P7599T	<b>771</b>	31.102
			<b>*940</b>	37.920
	P4-1.6GHz, desktop, 256MB sdram, ATI 32MB graphics, winXP Pro (win2000)	P7595T	<b>811</b>	32.716
			<b>*980</b>	39.533
<b>hp vectra v1400</b>	i815, 20GB, 128MB sdram, integr graphics, LAN, integr audio, cd, 3yrs onsite nextday, PIII-1GHz, small form factor, win 2000 (NT)	P4750T	<b>761</b>	30.699
			<b>*930</b>	37.516
<b>hp vectra v1800</b>	i850, 20GB, on-board 3Com LAN, 3yrs onsite nextday			
	P4-1.5GHz, minitower, 128MB rdram, CD, ATI 16MB graphics, win 2000	P3226T	<b>921</b>	37.153
			<b>*1.090</b>	43.970
	P4-1.5GHz, minitower, 256MB rdram, DVD, nVidia Geforce 2GTS 32MB graphics, win 2000	P2079T	<b>1.121</b>	45.221
			<b>*1.290</b>	52.038
<b>hp supportpack</b>	for Vectra Special Edition: 3 yrs next business day on-site response	H3174A	<b>59</b>	2.380

top value storage & networks	COMMENTS	ARTNR	EUR	BEF
<b>hp procure</b>	24 ports 10/100 switch with open slot for optional 100-FX uplink	J4868A	<b>469</b>	18.919

top value color printers & monochrome printers	COMMENTS	ARTNR	EUR	BEF
<b>hp color inkjet cp1160</b>	<b>color printers</b> A4, 17ppm mono, 16ppm color, PhotoRetIII, PCL3, 8MB, 150p input tray, 5000 ppmmonth duty cycle	C6436A	<b>273</b>	11.013
<b>hp color inkjet cp 1700</b>	A3, 16ppm mono, 14.5ppm color, PhotoRetIII, PCL3, 16MB, 150p input tray, 5000 ppmmonth duty cycle	C8108A	<b>359</b>	14.482
<b>hp business inkjet 2250</b>	A4, 15ppm mono, 14ppm color, PhotoRetIII, 4 ink cartr, PCL5Ce, postscript lev2, 24MB, 250p input tray, 10.000 ppmmonth duty cycle	C8106A	<b>459</b>	18.516
<b>hp color LaserJet 4550</b>	A4, 16/4ppm(BW/Color) ImageREt2400,233MHz, 64MB, PCL5c, PCL6, PostScript 3, 150+250 input tray, 35000 ppmmonth	C2691A	<b>559</b>	22.550
	<b>4550</b>	C7085A	<b>1.589</b>	64.100
	<b>4550n:</b> with 10/100-BaseTx card	C7086A	<b>1.859</b>	74.992
	<b>4550dn:</b> with 10/100-BaseTx card, duplex, 500p input tray	C7087A	<b>2.679</b>	108.071
	<b>4550hdn:</b> with 10/100-BaseTx card, duplex, 500p input tray, 5GB disk	C7088A	<b>3.069</b>	123.803
<b>hp supportpack</b>	for cp1160, 1700x, bus inkj 2250: 3 yrs next business day replacement	H3678A	<b>129</b>	5.204
<b>hp supportpack</b>	for color laserjet 4550x: 3 yrs next business day on site	promo offer H3113A	<b>499</b>	20.130
<b>hp LaserJet 1000w</b>	<b>monochrome printers</b> A4, 10ppm, GDI, 250 input tray, 7.000 ppmmonth, USB cable	Q1342A	<b>245</b>	9.883
<b>hp LaserJet 2200</b>	A4, 18ppm, 8MB, PCL5e, PCL6, PostScript 2, 100+250 input tray, 40.000 ppmmonth	C7064A	<b>627</b>	25.293

top value pc accessories	COMMENTS	ARTNR	EUR	BEF
<b>hp monitor</b>	17" crt color monitor (15.9 V.I.)	D8904A	<b>169</b>	6.817
<b>hp monitor</b>	15" lcd color monitor	D5063A	<b>399</b>	16.096
<b>hp monitor</b>	15" lcd color monitor with integrated speakers	D5063M	<b>426</b>	17.185
<b>hp monitor</b>	17" lcd color monitor with integrated speakers	D5064M	<b>659</b>	26.584
<b>hp memory</b>	128MB non ECC SDRAM (e-pc, xe310, v1400)	P1537A	<b>52</b>	2.098
<b>hp memory</b>	256MB non ECC SDRAM (e-pc, xe310, v1400)	P1538A	<b>98</b>	3.953
<b>hp memory</b>	256MB (2x128MB) non ECC RDRAM (v1800)	P2277A	<b>140</b>	5.648
<b>hp dvd drive</b>	max IDE 16x DVD-ROM drive	P1544B	<b>89</b>	3.590
<b>hp keyboard</b>	cordless mouse & keyboard azerty french	P5911A	<b>69</b>	2.783
<b>hp accessory</b>	e-pc integration kit for 15" or 17" LCD monitor	P1966A	<b>27</b>	1.089
<b>hp accessory</b>	e-pc mounting bracket	P2290A	<b>27</b>	1.089

top value notebooks	COMMENTS	ARTNR	EUR	BEF
<b>hp omnibook xe3</b>	Celeron 750, win98, 13" XGA TFT, 128MB sdram, 10GB, FDD, 24XCD, modem, lan, 1 yr return hp repair	last units - check stock F2401WT	<b>760</b>	30.658
<b>hp omnibook xe3</b>	PIII-933, winXP Pro, 15" XGA TFT, 128MB sdram, 20GB, FDD, 8XDVD, modem, LAN, 1 yr return hp repair	F3952JT	<b>1.385</b>	55.871
<b>hp omnibook 6100</b>	PIII-M 1 GHz, win2000, 14.1" xga tft, 256MB sdram, 20GB, fdd, 8xDVD, modem/lan, 3 yr return hp repair	F3260KT	<b>1.855</b>	74.831
<b>hp omnibook 500</b>	PIII-700, win2000, 12.1" xga tft, 128MB sdram, 20GB, fdd, 24xcd, InfraRed, 3com modem/lan, 1 yr return hp repair	F3482KT	<b>1.800</b>	72.612
<b>hp supportpack</b>	for Omnibooks xe3 & 500: retrieve, repair & return	H2848A	<b>169</b>	6.817
<b>hp supportpack</b>	for Omnibooks 6100: next business day on-site	H5476A	<b>189</b>	7.624

top value handheld and pocket pc's	COMMENTS	ARTNR	EUR	BEF
<b>jornada 568</b>	pocket pc 2002. strongArm 206mhz, 64MbrAM, 65k color screen, removable battery, CFII slot for expansion, array of Microsoft and hp software loaded	new price F2915A	<b>539</b>	21.743
<b>jornada 720</b>	handheld PC with keyboard, Microsoft CE, strongArm 206mhz, 640x240 screen, 32Mb RAM, built-in modem, CFII slot, PCMCIA slot,IR	new price F1816A	<b>682</b>	27.512
<b>hp supportpack</b>	for Jornada: next business day replacement	H3137A	<b>84</b>	3.389

top value netserver	COMMENTS	ARTNR	EUR	BEF
<b>hp netserver e200</b>	PIII-1GHz, 128MB SDRAM max 768MB, 20GB IDE disk max 60GB, dual-channel, U/66 IDE controller, 10/100TX NIC, FDD and CD, 7 shelves (4 available), 3 free PCI slots, 1 ISA slot, pedestal, 1yrs onsite next day	last units - check stock P5404T	<b>742</b>	29.932
<b>hp netserver e800</b>	PIII-1GHz Mod 18, 256MB SDRAM max 2GB, 18.2GB disk max 4 disks, U2-SCSI, 10/100TX NIC, FDD and CD, 7 shelves (5 available), 7 PCI slots, pedestal, 3yrs onsite next day	P5553T	<b>1.204</b>	48.569
<b>hp netserver lc2000</b>	PIII-1GHz Mod 54, 128 MB SDRAM max 4GB, 3 x 18.2GB hot swappable disks, Netraid controller, U3-SCSI, 10/100TX NIC, FDD and CD, 10 shelves, 6 PCI slots, bundled keyb and mouse, 3yrs onsite next day	P5550T	<b>2.888</b>	116.502
<b>hp netserver lc2000</b>	as above, with DAT40 internal tape drive	last units - check stock P5364T	<b>3.008</b>	121.342
<b>hp hard disk</b>	18.2GB 10K Ultra3 Wd SCSI-3 HD	P1167T	<b>299</b>	12.062
<b>hp hard disk</b>	18.2GB 10K Ultra3 Wd SCSI-3 HOTSWAP HD	P1166T	<b>299</b>	12.062
<b>hp memory</b>	128MB 133MHz ECC SDRAM DIMM	D8265T	<b>82</b>	3.308
<b>hp memory</b>	256MB 133MHz ECC SDRAM DIMM	D8266T	<b>162</b>	6.535
<b>hp surestore</b>	DAT 40iGB internal tape drive	C5686A	<b>1.058</b>	42.680
<b>hp surestore</b>	DLT VS80i internal tape drive	C7504A	<b>1.388</b>	55.992
<b>hp surestore</b>	DLT VS80e external tape drive	C7503A	<b>1.611</b>	64.988
<b>hp supportpack</b>	for E800: on-site response within 4 hours of call	H4634A	<b>379</b>	15.289
<b>hp supportpack</b>	for LC2000: on-site response within 4 hours of call	H5519A	<b>679</b>	27.391

(\*) recommended dealer bundle price includes 17" monitor D8904A