

top value netserver

		COMMENTS	ARTNR	EUR	BEF
hp netserver e200	PIII-1GHz, 128MB SDRAM max 768MB, 20GB IDE disk max 60GB	<i>last units - check stock</i>	P5404T	761	30.699
hp netserver e800	dual-channel U/66 IDE controller, 10/100TX NIC, FDD and CD, 7 shelves (4 available), 3 free PCI slots, 1 ISA slot, pedestal, 1yrs onsite next day	<i>last units - check stock</i>	P5368T	1.204	48.569
hp netserver e800	PIII-933 Mod 18, 128MB SDRAM max 2GB, 18.2GB disk max 4 disks	<i>last units - check stock</i>	P5553T	1.277	51.514
hp netserver lc2000	U2-SCSI, P5368T, 10/100TX NIC, FDD and CD, 7 shelves (5 available), 7 PCI slots, pedestal, 3yrs onsite next day				
hp netserver lc2000	PIII-1GHz Mod 54, DAT40, 128 MB SDRAM max 4GB, 3 x 18.2GB , FDD and CD		P5364T	3.008	121.342
hp netserver lc2000	hot swappable disks, Netraid 1M controller, U3-SCSI, 10/100TX NIC, 10 shelves, 6 PCI slots, bundled keyb and mouse, 3yrs onsite next day	<i>last units - check stock</i>	P4565T	2.541	102.500
hp hard disk	PIII-933 Mod 54, 128 MB SDRAM max 4GB, 3 x 18.2GB hot swappable				
hp hard disk	18.2GB 10K Ultra3 Wd SCSI-3 HD		P1167T	311	12.546
hp hard disk	18.2GB 10K Ultra3 Wd SCSI-3 HOTSWAP HD		P1166T	311	12.546
hp memory	128MB 133MHz ECC SDRAM DIMM		D8265T	49	1.977
hp memory	256MB 133MHz ECC SDRAM DIMM		D8266T	72	2.904
hp supportpack	for E800: on-site response within 4 hours of call		H4634A	379	15.289
hp supportpack	for LC2000: on-site response within 4 hours of call		H5519A	679	27.391

hp top value

monthly information for the it professional | issue 10 - january 2002

top story

▶ what stability means

Many of you know HP PC's for their superb quality, manageability and stability. Stability in this case stands for HP's commitment to corporate customers that the components used to manufacture new PC's will not change significantly. Creating a new software image is time-consuming, and being able to manage a large number of PC's with the same image brings considerable savings in IT-costs throughout the lifetime of the PC (reduced TCO).

▲ a choice

The downside of stability is that it is often not possible to integrate better performing or lower priced components into the PC, because they might affect the customer's software image. So now we're offering customers a choice.

▶ pay less for the latest

The advantages of accepting less stability include that HP can negotiate better prices from component suppliers for Special Edition PC's AND is able to offer the pick of the rapidly evolving marketplace in terms of PC components. That's why Special Edition PC's cost less.

▲ warranty

Again because we don't want customers to pay for something they might not need, warranty on Special Editions is now one year on-site, similar to what competitors offer today. HP SupportPacks allow upgrades to the warranty level desired by the customer. HP SupportPack can be purchased up to six months following the PC purchase.

▲ how and where to buy

Special Edition PC's will be offered by wholesalers in TopValue and you can recognise them by the letters "se" in the name, and a product number ending in "PxxxxT".

Customers who still need stability often also require customised configurations, so we offer stable PC's as A-models, outside of TopValue. These product numbers end in "PxxxxA" and can be found on HP's corporate price list.

▶ LaserJet & DesignJet trade-in program extended to end of January.

HP continues to offer exceptional buy-back prices for old printers, whatever the manufacturer or technology (ink, laser,thermal,...) when a new LaserJet printer is bought. Starting from LaserJet 4100. For information and quotes, surf to www.hp.be

▶ FREE carry case and battery

Last month for Omnibooks with FREE carry case and battery. This month is resellers' last chance to claim a FREE carrying case and second battery with any OmniBook shipped. All models eligible, with the exception of special bids.

order now

contact your wholesaler for orders and information

tech data 02/583.83.11 | www.techdata.be

ingram micro 02/254.92.11 | www.ingrammicro.be

actebis 02/255.89.38 | www.actebis.be (printers and storage only)

hewlett-packard belgium s.a./n.v. | public:www.hp.be | resellers:www.connect-online.hp.com
bd de la woluwe 100-102 woluwedal, bruxelles 1200 brussel

hp luxembourg branch office | public:www.hp.be | resellers: www.connect-online.hp.com
283 route d'arlon, l8011 strassen, g.d. luxembourg | 352-263 16 01

customer information center (pre-sales support) 02/778 34 00
europaean customer care center (post-sales support) 02/626 88 06 (nl) | 02/626 88 07 (fr)
new resellers please call 078/15 00 05

All prices in this flyer are recommended dealer prices in BEF without VAT, valid until 31st January 2002 or while supply lasts. Cannot be cumulated with special bids/other promos. Only valid for sales/purchases through our wholesalers. Contact them to get the final quotation.

Specifications in this publication are for comparison purposes only and may contain printing errors. For detailed and hp guaranteed product specifications, please refer to the product datasheet.



best selling products,
most competitive prices,
on your doorstep
within 48 hours

promo ▶

hp vectra vl420

- P4-1.5GHz • desktop or minitower
- 128MB, 20GB disk • Windows 2000 or XP Pro • 3yrs onsite
- free 17" CRT monitor

970 EUR
39.130 BEF



january issue

- new e-pc with Pentium 4 shipping this month p2
- all Omnibooks with free carrying case and second battery until January p3
- color LaserJet promotions p3
- Netserver LC2000 with DAT almost for nothing! p4
- introducing Special Edition PC's p4

◀ promo

hp omnibook xe3

- the complete business notebook
- PIII-900 • 14.1" XGA TFT • 128MB
 - 20GB • FDD • 8xDVD • modem
 - LAN • Windows 2000
- with free carrying case and second battery

1.420 EUR
57.283 BEF



