



Subject : Lenovo 3000 – 19” Wide Demo Mania

**Ref # Pricelink# 2007132
09-03-2007**

**To : Business Partner
From : Ravi Gulati**

Program Validity : 1st March to 20th March 2007

Dear Partner,

With the launch of 19” W TFT LCD on 3000H Series of Desktop’s Lenovo has again shown its commitment in bringing the technology to the customer at affordable price.

To keep that excitement and showcase the new offering enclosed is the Demo program on 19” W TFT LCD, under this program the partner can buy 1 unit of the models mentioned below with 19” W TFT LCD and claim a discount of Rs 2500/- on each model.

Qualifying Desktop Models

88233BQ, 88236AQ, 88237AQ, 88238AQ, 88233CQ, 88233DQ, 88236BQ, 88237BQ

For any further clarification kindly contact the Undersigned.

Regards,

**Ravi Gulati
Brand Manager –Consumer
ragulati@in.lenovo.com**

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computer for
a new kind
of world.
From a new
kind of
company.

New World.
New
Thinking.



Promotion No	: Promo Pricelink-2007132
Validity	01.03.2007 to 20.03.2007
Rebates	As per Table Above

Terms and Condition

1. All Machines have to be bought along with the Monitor.
2. **Machines purchased outside the program period shall not qualify for the scheme.**
3. The sell out qty shall be net of return if any.
4. The program is applicable for Products mentioned in the Program.
5. All payments will be subject to Income tax guidelines. The product revenue will include product billed net revenue excluding tax.
6. In case of any dispute (including but not limited to disputes regarding reward accruals and in matters relating to application or interpretation of the conditions of this program), it will be resolved with full cooperation of the Business Partner and the decision of Lenovo will be final and binding on all concerned parties. Lenovo reserves the right to amend, modify or withdraw the program at any point in time without prior notice.
7. **Sell out not reported by Distributor in their DSR shall not qualify for the Scheme**

At the end of the program you are requested to file the claim with Mr. B.S.Srinath, Finance, Lenovo India Limited, Embassy Golf Links Business Park, 2nd Floor, Fair Wind No 10/3, Koramangala Intermediate Ring Road, Bangalore - 560071 with the following:

1. A copy of this program letter
2. Invoice copies of Purchases made during the program period for the products mentioned in the program for the Distributor,
3. Debit Note should be raised on "Lenovo (India) Pvt. Ltd."

Please note that the *last* date for the receipt of claims to reach Finance is 30th March 2007. Claims received *incomplete* or *after* this date will not be accepted for processing and rejected.