



Subject : Lenovo 3000 – 8823 3CQ Printer Bonanza Ref # Pricelink# 2007131
Reseller 09-03-2007

To : Business Partner
From : Ravi Gulati

Program Period: 1st to 27th March 2007

Dear Business Partner,

To add more excitement to the new models recently launched on Lenovo 3000H enclosed is “**8823 3CQ Printer Bonanza**” which will make it even more exciting. Under this Program the partner gets a **Lenovo Inkjet 4330 Printer @ Rs 499/-** (Local Taxes Extra) on Purchase of every 8823 3CQ during the program period.

Qualifying Desktop Models

8823 3CQ

Qualifying Monitors

41A7534, 41V7511, 41A4320, 41V7542

The printer shall be given by respective Distributor along with the billing of machines during the program period.

For any further clarification kindly contact the Undersigned.

Regards,

Ravi Gulati
Brand Manager –Consumer
ragulati@in.lenovo.com

A new kind of
computer for
a new kind
of world.
From a new
kind of
company.

New World.
New
Thinking.



Promotion No	: Promo Pricelink-2007131
Validity	01.03.2007 to 27.03.2007
Rebates	As per Table Above

Terms and Condition

1. All Machines have to be bought along with the Monitor.
2. **Machines purchased outside the program period shall not qualify for the scheme.**
3. The sell out qty shall be net of return if any.
4. The program is applicable for Products mentioned in the Program.
5. All payments will be subject to Income tax guidelines. The product revenue will include product billed net revenue excluding tax.
6. In case of any dispute (including but not limited to disputes regarding reward accruals and in matters relating to application or interpretation of the conditions of this program), it will be resolved with full cooperation of the Business Partner and the decision of Lenovo will be final and binding on all concerned parties. Lenovo reserves the right to amend, modify or withdraw the program at any point in time without prior notice.
7. **Sell out not reported by Distributor in their DSR shall not qualify for the Scheme**
8. **There are no claims to be raised on Lenovo and as the same shall be billed by the respective distributor along with the machines.**