## MARCH MAZAA OFFER - NOTEBOOKS

PROG REF: NBK/PROM/AIL/2008-03/001

Validity: 1st March 2008 to 31st March 2008

		Total amo	ount payable on a	chievement of the	slab	
Slabs	Mumbai, Kolkata, Delhi,NCR (Excluding F'bad and G'Bad), Chennai, Bangalore, Hyderabad	1st to 5th	6th to 16th	17th to 26th	27th to 31st	Remarks
Slab 1	3 - 10 units	1750	1550	1400	1250	
Slab 2	11 - 20 units	8750	8000	7250	6500	
Slab 3	21 - 30 units	19250	17500	15750	14250	MANUAL CLAIN
Slab 4	31 - 40 units	30750	28000	25250	22750	
Slab 5	41 and above	49500	45000	40500	36500	

PROGRESSIVE GROWTH SCHEME: FOR 50% MORE (WILL BE ROUNDED OFF TO THE NEAREST HIGHER NUMBER) PICKUP IN MARCH OVER FEBRUARY PICKUP, PARTNERS WILL BE ELIGIBLE FOR AN ADDITIONAL Rs. 50/- PER NOTEBOOK.
APPLICABLE ONLY FOR PARTNERS WHO HAVE QUALIFIED FOR SLAB2 (ie MIN. 11 UNITS) IN THE SCHEME IN THE MONTH OF MAR'08

		Total amo	ount payable on a	chievement of the	slab	
Slabs	All other cities	1st to 5th	6th to 16th	17th to 26th	27th to 31st	Remarks
Slab 1	2 - 5 units	1100	1000	900	825	
Slab 2	6 - 10 units	4750	4400	4000	3600	
Slab 3	11 - 15 units	10250	9250	8350	7550	MANUAL CLAIM
Slab 4	16 - 20 units	16000	14500	13000	11750	
Slab 5	21 and above	25250	23000	20750	18750	

PROGRESSIVE GROWTH SCHEME: FOR 50% MORE (WILL BE ROUNDED OFF TO THE NEAREST HIGHER NUMBER) PICKUP IN MARCH OVER FEBRUARY PICKUP, PARTNERS WILL BE ELIGIBLE FOR AN ADDITIONAL Rs. 50/- PER NOTEBOOK.
APPLICABLE ONLY FOR PARTNERS WHO HAVE QUALIFIED FOR SLAB2 (ie MIN. 06 UNITS ) IN THE SCHEME IN THE MONTH OF MAR'08

Scheme Period	
1st to 5th	Phase I
6th to 16th	Phase II
17th to 26th	Phase III
27th to 31st	Phase IV

Terms & Conditions:	
1	
	The scheme is applicable on all models as per Mar 2008 price list. Additionally it would be applicable on models phased in through the month, as per the prices published in the Phase - in notice.
2	Valid for Pick up by a Reseller / Retailer from Redington, eSys, Ingram Micro, Supertron and Salora only.
3	All claims with reference to this scheme should be submitted to Manager- claims, Acer India Pvt. Ltd., 1st Floor, George Thangiah Complex (East), 80 ft Road, Indiranagar ,Bangalore- 560075 Tel: 080-25219520 before 20th April 2008. Acer HQ will acknowledge the receipt of the claim via email and assign a unique claim ID. This unique ID is to be quoted mandatorily for any correspondence.
4	Purchases made on Special Prices cleared by Acer do not qualify for this scheme.
5	Acer does not take any responsibilty for stock out situations.
6	Acer channel partners shall claim for the eligible incentive amount through manual claim in the Acer prescribed Claim Format only and any other format submissions are liable for rejection.
7	The amounts mentioned as Backend Payable in the matrix above are total amounts for the slab and not on per unit basis.
8	The scheme dates will remain fixed irrespective of holidays.
9	All March claims to be submitted in one lot only.

### PROG REF: NBK/PROM/AIL/2008-03/002

### Validity: 1st March 2008 to 5th March 2008

Product Description	Part Number	Manual backend per unit in Rs per unit -Pick up date - 01.03.08- 05.03.08	Remarks
AS 4710z NWXMi T2080	LX.AHV0C.011LE	450	
AS 4710z NWXMi T2130	LX.AHV0C.044LE	450	
AS 4720z T2310 Linux	LX.AL80C.007	450	
AS 4720z T2330 Linux 1 GB	LX.AL80C.011	450	Manual
AS 4720z T2330 Linux 2GB	LX.AL80C.023	450	Claim
AS 4720NWXMi T5450 Linux	LX.AMPOC.034	450	Ciaiiii
AS 4710NWXMi Linux	LX.AHR0C.018LE	450	
AS 4720NWXMi Linux	LX.AMPOC.033	450	
Aspire 5920NWLMi Linux	LX.AKV0C.006	450	

#### Terms and Conditions:

1. The scheme is applicable on above models only.

2. Valid for Pick up by a Reseller / Retailer from Redington, eSys, Ingram Micro, Supertron and Salora only.
3. All claims with reference to this scheme should be submitted to Manager- claims, Acer India Pvt. Ltd., 1st Floor, George Thangiah Complex (East), 80 ft Road, Indiranagar Bangalore- 560075 Tel: 080-25219520 before 20th April 2008. Acer HQ will acknowledge the receipt of the claim via email and assign a unique claim ID. This unique ID is to be quoted mandatorily for any correspondence.

4.Purchases made on Special Prices cleared by Acer do not qualify for this scheme.

5.Acer does not take any responsibilty for stock out situations.

6.Acer channel partners shall claim for the eligible incentive amount through manual claim in the Acer prescribed Claim Format only and any other format submissions are liable for rejection.

7.The amounts mentioned as Backend Payable in the matrix above are on per unit basis.

8. The scheme dates will remain fixed irrespective of holidays.

9.All March claims to be submitted in one lot only.

## **MARCH MAZAA OFFER - DESKTOPS**

PROG REF: DKTP/PROM/AIL/2008-03/001

Validity: 1st March 2008 to 31st March 2008

Qualifying Products: ALL CONSUMER DESKTOPS WHICH INCLUDES ASPIRES, USFF & ENTRAS EXCLUDING SPECIAL SKU's (ACER POWER) IF ANY ANNOUNCED BY ACER

		Total an	nount payable on a	achievement of	the slab	
Slabs	Mumbai, Kolkata, Delhi, NCR (Excluding F'bad and G'Bad), Chennai, Bangalore, Hyderabad	1st to 5th	6th to 16th	17th to 26th	27th to 31st	Remarks
Slab 1	5-10 Units	2800	2500	2300	2000	
Slab 2	11-20 Units	6600	6000	5400	4900	MANUAL
Slab 3	21 -30 Units	16500	15000	13500	12200	CLAIM
Slab 4	31 and Above	27500	25000	22700	20600	CLAIIVI

PROGRESSIVE GROWTH SCHEME: FOR 10% MORE (WILL BE ROUNDED OFF TO THE NEAREST HIGHER NUMBER) PICKUP IN MARCH 08 OVER FEBRUARY 08 PICKUP, PARTNERS WILL BE ELIGIBLE FOR AN ADDITIONAL Rs. 50/- PER DESKTOPAPPLICABLE ONLY FOR PARTNERS WHO HAVE QUALIFIED FOR SLAB2 (ie MIN. 11 UNITS) IN THE SCHEME IN THE MONTH OF MAR'08

		Total an	nount payable on a	chievement of	the slab	
Slabs	All other cities	1st to 5th	6th to 16th	17th to 26th	27th to 31st	Remarks
Slab 1	2 - 5 units	1300	1200	1100	1000	
Slab 2	6 - 10 units	4400	4000	3600	3300	MANUAL
Slab 3	11 - 20 units	8800	8000	7200	6500	CLAIM
Slab 4	21 and above	18700	17000	15500	14100	CLAIM

PROGRESSIVE GROWTH SCHEME: FOR 10% MORE (WILL BE ROUNDED OFF TO THE NEAREST HIGHER NUMBER) PICKUP IN MARCH 08 OVER FEBRUARY 08 PICKUP, PARTNERS WILL BE ELIGIBLE FOR AN ADDITIONAL Rs. 50/- PER DESKTOP. APPLICABLE ONLY FOR PARTNERS WHO HAVE QUALIFIED FOR SLAB2 (ie MIN. 6 UNITS ) IN THE SCHEME IN THE MONTH OF MAR'08

Scheme Period	
1st to 5th	Phase I
6th to 16th	Phase II
17th to 26th	Phase III
27th to 31st	Phase IV

Terms & Conditions:	
1	The scheme is applicable on all models as per Mar 2008 price list. Additionally it would be applicable on models phased in through the month, as per the prices published in the Phase - in notice.
2	Valid for Pick up by a Reseller / Retailer from Redington, eSys, Ingram Micro, Supertron and Salora only.
3	All claims with reference to this scheme should be submitted to Manager- claims, Acer India Pvt. Ltd., 1st Floor, George Thangiah Complex (East), 80 ft Road, Indiranagar ,Bangalore- 560075 Tel: 080-25219520 before 20th April 2008. Acer HQ will acknowledge the receipt of the claim via email and assign a unique claim ID. This unique ID is to be quoted mandatorily for any correspondence.
4	ALL CONSUMER DESKTOPS WHICH INCLUDES ASPIRES , USFF & ENTRAS EXCLUDING SPECIAL SKU'S (ACER POWER) IF ANY ANNOUNCED BY ACER
5	Purchases made on Special Prices cleared by Acer do not qualify for this scheme.
6	Acer does not take any responsibilty for stock out situations.
7	Acer channel partners shall claim for the eligible incentive amount through manual claim in the Acer prescribed Claim Format only and any other format submissions are liable for rejection.
8	The amounts mentioned as Backend Payable in the matrix above are total amounts for the slab and not on per unit basis.
9	The scheme dates will remain fixed irrespective of holidays.
10	All March claims to be submitted in one lot only.

# **FANTASTIC 500 BACKEND ON DESKTOP**

PROG REF: DKTP/PROM/AIL/2008-03/002

VALIDITY: 1st March 2008 to 31st March 2008

		Manual backend per unit in Rs per	
Part No	Product Description	unit	Remarks
Aspire IE-3214 Desktop	AW.S17DT.033LE	500	Manual Claim

#### Terms and Conditions

- 1. The scheme is applicable only on Aspire IE3214.
- Valid for Pick up by a Reseller / Retailer from Redington, eSys, Ingram Micro, Supertron and Salora only.
- 3.All claims with reference to this scheme should be submitted to Manager- claims, Acer India Pvt. Ltd.,1st Floor, George Thangiah Complex (East), 80 ft Road, Indiranagar ,Bangalore- 560075 Tel: 080-25219520 before 20th April 2008. Acer HQ will acknowledge the receipt of the claim via email and assign a unique claim ID. This unique ID is to be quoted mandatorily for any correspondence.
- ${\bf 4. Purchases} \ {\bf made} \ {\bf on} \ {\bf Special} \ {\bf Prices} \ {\bf cleared} \ {\bf by} \ {\bf Acer} \ {\bf do} \ {\bf not} \ {\bf qualify} \ {\bf for} \ {\bf this} \ {\bf scheme}.$
- 5.Acer does not take any responsibilty for stock out situations.
- 6.Acer channel partners shall claim for the eligible incentive amount through manual claim in the Acer prescribed Claim Format only and any other format submissions are liable for rejection.
- 7. The amounts mentioned as Backend Payable in the matrix above are on per unit basis.
- 8. The scheme dates will remain fixed irrespective of holidays.
- 9.All March claims to be submitted in one lot only.

# MARCH MAZAA OFFER - SERVERS

# PROG REF: SVR/PROM/AIL/2008-03/001

# Validity: 1st March 2008 to 31st March 2008

Unit Sales Value	T2 Organisation Back-end	Remarks
Rs.30000 - Rs. 50000	1200	
Rs.50001 - Rs. 99999	2000	Manual Claim
>= Rs 100000	3000	

Terms & Conditions:	
1	The scheme is applicable on all models as per March 2008 price list. Additionally it would be applicable on models phased in through the month, as per the prices published in the Phase - in notice.
2	Valid for Pick up by a Reseller / Retailer from Redington, eSys, Ingram Micro, Supertron and Salora only.
3	All claims with reference to this scheme should be submitted to Manager- claims, Acer India Pvt. Ltd., 1st Floor, George Thangiah Complex (East), 80 ft Road, Indiranagar , Bangalore- 560075 Tel: 080-25219520 before 20th April 2008. Acer HQ will acknowledge the receipt of the claim via email and assign a unique claim ID. This unique ID is to be quoted mandatorily for any correspondence.
4	Purchases made on Special Prices cleared by Acer do not qualify for this scheme.
5	Acer does not take any responsibilty for stock out situations.
6	Acer channel partners shall claim for the eligible incentive amount through manual claim in the Acer prescribed Claim Format only and any other format submissions are liable for rejection.
7	The scheme dates will remain fixed irrespective of holidays.