

Dear Dealer Friend.

We would like to thank you for you continued patronage and passion for the brand. As you are aware people like us from across the globe have selected seven new wonders of the world. We would like you to take this opportunity to visit any of these wonders in person.

All you have to do is start buying Sony Ericsson phones and accumulate points against the "Duniya ke Saat Naiye Ajoobe Offer" valid from 1st August to 30th September 2007. More the numbers you buy the further you can travel.

Also, in order to make it easy for you to qualify for your dream destination, we bring you a very exciting offer of either redeeming the applicable reward won against the "Thanda-Thanda Offer" concluded on 31st July 2007 or to use the points accumulated under the Thanda-Thanda offer as a start-up point for the "Duniya ke Saat Naiye Ajoobe Offer", i.e. if you have for example accumulated the following points in Thanda-Thanda Offer,

150 points: 10 gm Certified Gold Coin

You can either take 10 gm Certified Gold Coin or you have the option of extending these points to "Duniya ke Saat Naiye Ajoobe Offer"

1,000 points : London - 3 Nights trip

You can either redeem your travel to London or you have the option of extending these points to "Duniya ke Saat Naiye Ajoobe Offer" and gun for the next big destination Peru, Brazil, Mexico or USA

In case you decide to extend your points accrued under "Thanda-Thanda Offer" to "Duniya ke Saat Naiye Ajoobe Offer" you will be eligible for 10% bonus points earned for all purchases made from 1st to 5th August 2007. So rush now and register your name with your respective RDS partner in the prescribed form.

Sony Ericsson & Ingram Micro Team

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POINT	REWARDS
10	Rs. 501 Cash Back offer
18	1 gm Certified Gold Coin / Cash Back
35	2 gm Certified Gold Coin / Cash Back
70	4 gm Certified Gold Coin / Cash Back
100	6 gm Certified Gold Coin / Cash Back
150	10 gm Certified Gold Coin / Cash Back
200	13 gm Certified Gold Coin / Cash Back
350	Taj Mahal, Agra 7 NEW WONDERS OF THE WORLD 2 Nights trip Includes - Delhi-Agra-Delhi by Coach. Visit Taj Mahal, Agra Fort & Fatehpur Sikri. All meals & airfare from all possible state capitals to Delhi OR 22gm certified Gold Coin.
450	Pataya, Thailand - 2 Nights trip Includes - Tour of Coral Isaland, Alcazar Show. All meals, visa & airfare from Delhi/Mumbai/Kolkata/Chennai
600	Dubai - 2 Nights trip Includes - Desert Safari, Dhow Cruise. All meals, visa & airfare from Delhi/Mumbai/Kolkata/Chennai
800	Hong Kong & Macau - 2N HK & 1N Macau Includes - Half day city tour of Hong Kong and Macau, Full day tour of Disneyland at Hong Kong. All meals & airfare from Delhi/ Mumbai/Kolkata/Chennai
900	The Great Wall of China 7 NEW WONDERS OF THE WORLD 3 Nights trip to Beijing. Includes - Acrobatic show, tour to Great Wall of China, half day city tour covering Tiananmen Square and Forbidden City. All meals, visa & airfare from Delhi/Mumbai/Chennai/Bangalore/Kolkata
1,000	Petra, Jordan (7 new wonders of the world) 3 Nights at Jordan + 1 Night at Dubai. Includes - Tour to Petra, half day city tour of Amman & Dubai. All meals, visa & airfare from Delhi/Mumbai/Chennai/Bangalore/Kolkata
1,300	The Roman Colosseum, Italy 7 NEW WONDERS OF THE WORLD 2 Nights at Rome + 2 Nights at Lucerne, Switzerland. Includes - City Tour of Rome, Lake Lucerne Cruise, Mt. Titlis. All meals, visa & airfare from Delhi/Mumbai/Chennai
1,500	Switzerland & Paris - 3 + 3 Nights Includes - Lake Lucerne Cruise, Mt. Titlis, Jungfraujosh, Halfday city tour of Paris with entrance at Eiffel tower, Seine river cruise, Euro Disney, Champs- Elysees. All meals, visa & airfare from Delhi/Mumbai/Chennai
1,750	The Great Wall of China 7 NEW WONDERS OF THE WORLD 3 Nights trip to Beijing for a COUPLE Includes - Acrobatic show, tour to Great Wall of China, half day city tour covering Tiananmen Square and Forbidden City. All meals, visa & airfare from Delhi/Mumbai/Chennai/Bangalore/Kolkata
2,000	USA - 2 Nights Las Vegas & 3 Nights Los Angeles Includes - One Evening show at Las Vegas, Night tour, city tour of Los Angeles and Universal Studio. All meals, visa & airfare from Delhi/Mumbai/Bangalore
2,400	Christ Redeemer, Brazil 7 NEW WONDERS OF THE WORLD 4 Nights at Rio De Janerio. Includes - Leme beach, Capoeira Presentation, Football Match against locals, Barbecue dinner on beach; Visit Corcovado Mountain, to see the statue of Christ Redeemer, Visit to the Tijuca Forest by Jeep; Dinner with famous samba show in Rio - Plataforma Samba Show. All meals, visa & airfare from Delhi/Mumbai/Chennai/Bangalore
2,700	Chichen Itza, Mexico 7 NEW WONDERS OF THE WORLD 4 Nights in Mexico. Includes - City tour of Mexico city, fly to Yucatan, full day visit of Chichen Itza. All meals, visa & airfare from Delhi/Mumbai, Chennai/Bangalore
3,000	Machu Picchu, Peru 7 NEW WONDERS OF THE WORLD 4 Nights in Peru. Includes - Arrive at Lima, fly to Machu Picchu, about 3 hours of moderate hiking reach the site of Wiñay Wayna "Forever Young" at about 8,400 feet, Tour of mysterious city & its magnificent temples. Guided city tour of colonial and modern Lima & Cusco. All meals, visa & airfare from Delhi/ Mumbai
3,500	USA - 2 Nights Las Vegas & 3 Nights Los Angeles for a COUPLE Includes - One Evening show at Las Vegas, Night tour, city tour of Los Angeles and Universal Studio. All meals, visa & airfare from Delhi/Mumbai/Bangalore
4,000	Christ Redeemer, Brazil 7 NEW WONDERS OF THE WORLD 4 Nights at Rio De Janerio for a COUPLE Includes - Leme beach, Capoeira Presentation, Football Match against locals, Barbecue dinner on beach; Visit Corcovado Mountain, to see the statue of Christ Redeemer; Visit to the Tijuca Forest by Jeep; Dinner with famous samba show in Rio - Plataforma Samba Show. All meals, visa & airfare from Delhi/ Mumbai/Chennai/Bangalore.

CLOR GEAPHICS 2149013 A&M COLOR GRAPHICS 2149013

- This offer is applicable on all purchases of J110i (non operator bundle stock), K220i, K310i, Z550i, W200i, K750i, K750i, K750i+BT, W710i, W810i, Z610i, K790i, W880i, P1i and S500i between 1st August to 30"
- The offer is available only on J110i (non operator bundle stock), K220i, K310i, Z550i, W200i, K750i, K750i, W710i, W810i, Z610i, K790i, W860i, P1i and S500i mobile handsets of Sony Encisson purchased from Ingram Micro (i) Private Limited or its authorized RDS partner only.
- Ingram Micro reserves the right to withdraw this offer without prior notification and without assigning any reason for it
- Proof in the form of certified invoices will be required to redeem gifts.
- Ingram Micro shall not be liable for claims arising out of shortage of material.
- t. The dealers will keep payment terms as mutually agreed with RDS. Failure to meet agreed payment terms will disqualify the dealer from the scheme.
- 11. J110i (non operator bundle stock), K220i, K310i, Z550i, W200i, K750i, K750i, HT, W710i, W810i, Z610i, K790i, W880i, P1i and S500i phones are also available without this offer
- 12. The scheme is run by the channel partner of Sony Ericsson
- 13. All disputes are subject to Delhi jurisdiction only.
- Travel rewards will be reimbursed through a Travel Voucher. You will be required and assist you on all your travel related queries.

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Applicable Points, Model wise



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__ (city) hereby agree to transfer all my accumulated point earned in Thanda-Thanda Offer to the Duniya ke Saat Naiye Ajoobe offer.

The details of the points accumulated are

Months	Cumulative Points
June '07	
July '07	
Total Scheme Points	

August '07

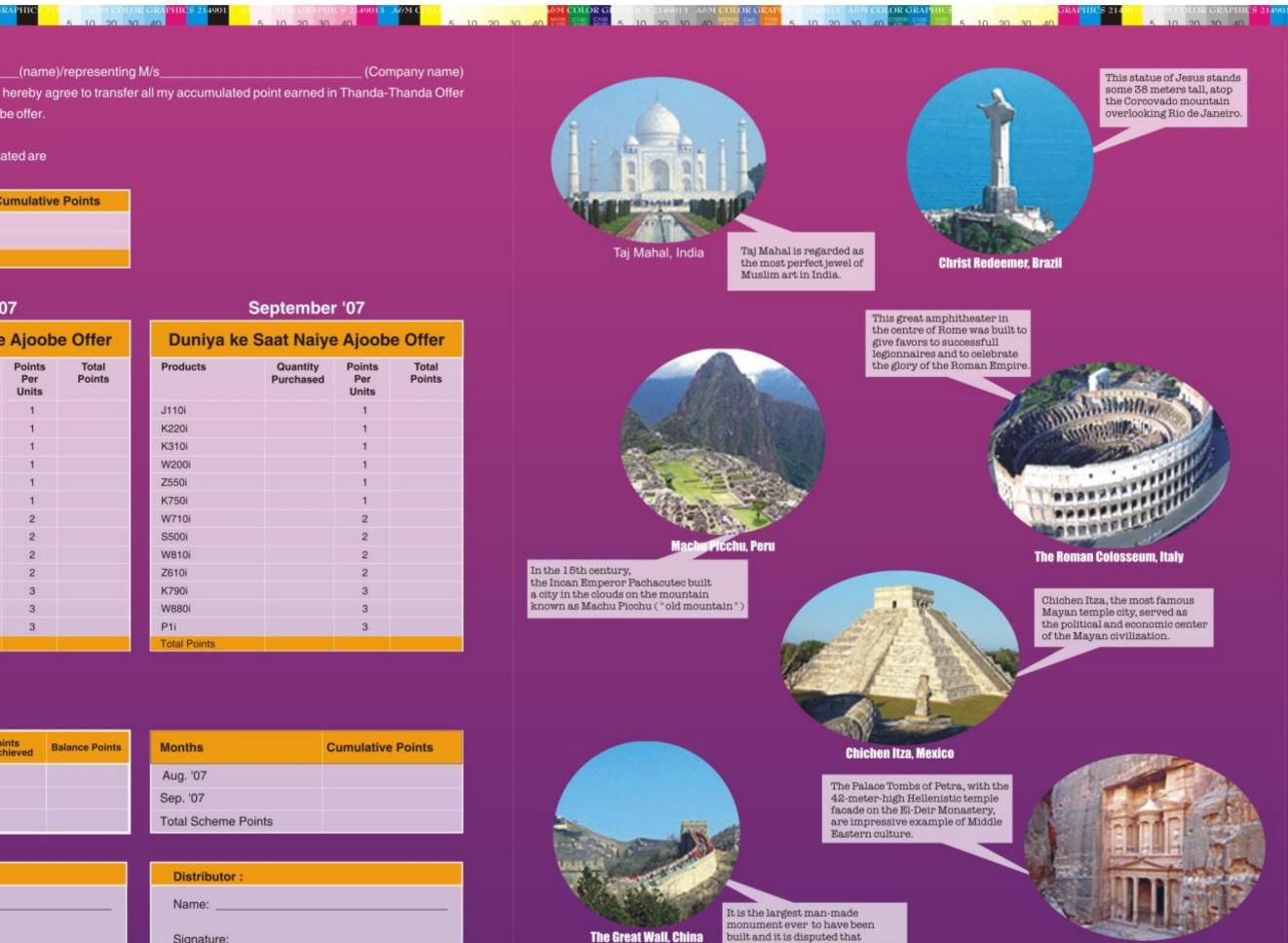
Total Control Control						
Duniya ke Saat Naiye Ajoobe Offer						
Products	Quantity Purchased	Points Per Units	Total Points			
J110i		1				
K220i		1				
K310i		1				
W200i		1				
Z550i		1				
K750i		1				
W710i		2				
S500i		2				
W810i		2				
Z610i		2				
K790i		3				
W880i		3				
P1i		3				
Total Delete						

September '07

Products	Quantity Purchased	Points Per Units	Total Point
J110i		1	
K220i		1	
K310i		1	
W200i		1	
Z550i		1	
K750i		1	
W710i		2	
S500i		2	
W810i		2	
Z610i		2	
K790i		3	
W880i		3	
P1i		3	
Total Points			

Destination	Points Required	Points Achieved	Balance Points	Months	Cumulative Points
				Aug. '07	
				Sep. '07	
				Total Scheme Points	
Retailer :		_		Distributor :	
Name:				Name:	
14011101				Name:	

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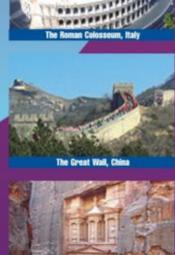
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Petra, Jordan

it is the only one visible from space.

I exploring





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