



**Challenge Period** : 1st October to 31st December 2006

**Qualifying BPs** : IBM Resellers through Contracted IBM System Storage Distributor

**Qualifying Products**: All System Storage Product

Qualifying Criteria : BP across ASEAN/SA who achieve more than USD 100k cumulative revenue in Q4'06. Number of seats qualified by the BP will depend on the cumulative revenue attainment in Q4'06. Breakdown as per below:-

Q4'06 System Storage Revenue Achievement from 1st Oct to 31st Dec 2006	Seats Allocation Quantity
>/= USD 100,000	1
>/= USD 250,000	2
>/= USD 500,000	3

## **Award**

: Australian F1 Grand Prix Challenge 18th March 2007

- Roundtrip economy airfare for one (1) from major airport closest to home to Melbourne.
- Accommodations for one (1) for 4 days/3 nights in Melbourne.
- Meals during the event will be provided. All ground arrangement will be taken care via an IBM appointed agent.



Program Title:	Q4'06 IBM Syst	tem Storage Grand Prix Challenge				
Program No: Pl	B06-214	Country:	Country:			
Name of Busin	ess Partner:					
Sales Represei	ntative Name:					
Address:						
Contact Numbe	r:	Email:				
Product	Invoice Date	Distributor's Name	Invoice No	Inv Amount		
				-		
Total						

## **Terms & Conditions**

- Please submit this form together with distributor invoices to:
  Email: storage@my.ibm.com Fax: 603 7727 4690
- IBM reserves the right to review, amend, modify ad withdraw the program at its sole discretion without any notice.
- 3. Eligible purchases are those made between 1st October 31st December 2006.
- 4. IBM's decision to the award of any rebate to the Business Partner under this marketing program is final.
- 5. Claim form submission deadline: 31st January 2007.
- 6. Late submission will not be entertained.



IBM System Storage<sup>™</sup>

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