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New World. New Thinking.



Subject: Jan 'Two 007' on Topseller Desktops

Ref # Price Link# 2007001
4 Jan 2007

To : Distributor
From : Suresh Govindachari

Dear Business Partner

Welcome Jan 'Two 007' with Topseller desktops.
Read on to find out why 'Two 007' will give you the 'License to Kill' competition this Jan.

1. Choose your slab.

Based on the slab you qualify, your Jan 'Two 007' payout per unit increases as shown below.

Slabs	A & B Cities	All other cities*	Payout/unit
Slab A	10 to 24	5 to 14	Rs.250/-
Slab B	25 to 44	15 to 29	Rs.300/-
Slab C	45 to 64	30 to 44	Rs.400/-
Slab D	65+	45+	Rs.500/-

* Slabs for all other cities **excluding** A & B.

2. You can hit your chosen slab by a combination of any of the applicable models.
Multiple invoices pick ups thru multiple distys applicable.

Applicable models for Jan 'Two 007'			
8253 3VQ	9215 D56	8771 D56	9277 A16
8708 D42	8708 D43	8776 A27	8776 A26
			8985 A23

3. Applicable period of purchase for business partners from distributors.

Applicable purchase period for "Two 007"
1st Jan 07 to 31st Jan 07

4. Qualifying partners needs to claim their Jan 'Two 007' payout from Lenovo.

Happy selling.
And a very happy & profitable new year!

Suresh Govindachari
Brand Manager- Top Seller Desktops
sureshgchari@in.lenovo.com

Terms and Conditions

- “Jan Two 007” Payout eligibility will be for buy-ins of specified models of ThinkCentres and Lenovo 3000 J from our authorized Distributors.
- The program is applicable only for the Qualifying Models listed in the scheme letter.
- Program is applicable only on base machines purchased along with Monitors.
- All payments will be subject to Income tax guidelines. The product revenue will include product billed net revenue excluding tax.
- In case of any dispute (including but not limited to disputes regarding reward accruals and in matters relating to application or interpretation of the conditions of this program), it will be resolved with full cooperation of the Business Partner and the decision of Lenovo will be final and binding on all concerned parties. Lenovo reserves the right to amend, modify or withdraw the program at any point in time without prior notice.
- “Jan Two 007” program is open only to Registered Business Partner. The Registered Business Partner to file claim directly with Lenovo.
- **Partners to log in claims on “Jan Two 007 ” on or before 20th Feb 2007.**
- At the end of the program you are requested to file the claim with Mr. B. S. Srinath, Finance, Lenovo India Limited, 2nd Floor, Fairwinds, Embassy Golf Links, Inner Ring Road Bangalore 560 071 with the following:

A copy of this program letter purchased with the invoice value, Distributor invoice nos., invoice date with calculation of claim

1. Debit Note
2. Summary of Part nos. and quantities
3. Distributor Invoice Copies

Please note that the last date for the receipt of claims to reach Finance is:

20th Feb 07. Claims received incomplete or after this date will not be accepted for processing and will stand rejected.