



The King Is ON The Prowl Offer ...Scheme for JFM



Products On Offer:

·Micro Online GXT-2U & GXT-MT: 1,2,3 kVA



Periods:

Jan 07 and extends up to March 07

Details:

Scheme is split in 2 parts.

1. Benefit for pickup in month of Jan 07.
2. Benefit for Consistent pick up in JFM 07.

Consistency is defined as 1/3 ,2/3 and 3/3 where 1/3 indicates pickup for the first month of the qtr, 2/3 means pickup in two months in a qtr and 3/3 indicates consistent pickup in all the three months of the qtr.

About Scheme and its Benefits:

skus		1,2,3 kVA		
Slab	Qty	1/3 Benefit %	2/3 Benefit %	3/3 benefit %
I	1,2,3	1,2,3	1,2,3	1,2,3
II	4,5,6	4,5,6	4,5,6	4,5,6
III	7,8,9	4,5,6	4,5,6	7,8,9

Mystery Gift:

Any Slab with consistency element would be entitled for a Mystery Gift ie any customer doing the slab consistently ie 3/3 would be entitled for additional Mystery Gift apart from standard % discount as mentioned.

Terms & Conditions:

- Only the GXT-2U & MT Series (1,2,3kVA range) of Emerson Liebert are covered under the scheme
- Slabs Comprises of Qty and benefits mentioned for respective quantities
- For eg: Slab I for 1/3 has 1,2,3 qty with benefit of 1,2,3% which means if the customer buys 1 unit then the benefit would be 1% on the DTP, 2 units then the benefit would be 2% and so on.
- The qty can be of any model mix amongst 123 kVA range of 2U & MT products ie customer can purchase any of the models to achieve the slab.
- No RA would be entertained.
- The benefit for the 3/3 would be calculated at the end of the scheme for slab III ie 7,8,9 % benefit would be passed on for all quantities purchased provided the qty exceeds 7 nos consistently. The benefit would be passed post 3rd months ie March Purchase.***

