MAY MANIA OFFER - NOTEBOOKS

PROG REF : NBK/PROM/AIL/2008-05/001

Validity : 1st May 2008 to 31st May 2008

		Total am	ount payable	on achievement	t of the slab	
	Mumbai, Kolkata, Delhi,NCR (Excluding F'bad and G'Bad), Chennai, Bangalore, Hyderabad					
Slabs		1st to 5th	6th to 16th	17th to 26th	27th to 31st	Remarks
Slab 1	3 - 10 units	1750	1550	1400	1250	
Slab 2	11 - 20 units	8750	8000	7250	6500	
Slab 3	21 - 30 units	19250	17500	15750	14250	MANUAL CLAIM
Slab 4	31 - 40 units	30750	28000	25250	22750]
Slab 5	41 and above	49500	45000	40500	36500	

PROGRESSIVE GROWTH SCHEME : FOR 10% MORE (WILL BE ROUNDED OFF TO THE NEAREST HIGHER NUMBER) PICKUP IN MAY OVER APRIL PICKUP , PARTNERS WILL BE ELIGIBLE FOR AN ADDITIONAL Rs. 50/- PER NOTEBOOK. APPLICABLE ONLY FOR PARTNERS WHO HAVE QUALIFIED FOR SLAB2 (ie MIN. 11 UNITS) IN THE SCHEME IN THE MONTH OF MAY'08

		Total am	ount payable	on achievement	t of the slab	
Slabs	All other cities	1st to 5th	6th to 16th	17th to 26th	27th to 31st	Remarks
Slab 1	2 - 5 units	1100	1000	900	825	
Slab 2	6 - 10 units	4750	4400	4000	3600	
Slab 3	11 - 15 units	10250	9250	8350	7550	MANUAL CLAIM
Slab 4	16 - 20 units	16000	14500	13000	11750	
Slab 5	21 and above	25250	23000	20750	18750	

PROGRESSIVE GROWTH SCHEME : FOR 10% MORE (WILL BE ROUNDED OFF TO THE NEAREST HIGHER NUMBER) PICKUP IN MAY OVER APRIL PICKUP , PARTNERS WILL BE ELIGIBLE FOR AN ADDITIONAL Rs. 50/- PER NOTEBOOK. APPLICABLE ONLY FOR PARTNERS WHO HAVE QUALIFIED FOR SLAB2 (ie MIN. 06 UNITS) IN THE SCHEME IN THE MONTH OF MAY'08

Scheme Period	
1st to 5th	Phase I
6th to 16th	Phase II
17th to 26th	Phase III
27th to 31st	Phase IV

Terms & Conditions:	
1	The scheme is applicable on all models as per May 2008 price list. Additionally it would be applicable on models phased in through the month, as per the prices published in the Phase - in notice.
2	Valid for Pick up by a Reseller / Retailer from Redington, eSys, Ingram Micro, Supertron and Salora only.
3	All claims with reference to this scheme should be submitted to Manager- claims, Acer India Pvt. Ltd., 1st Floor, George Thangiah Complex (East), 80 ft Road, Indiranagar ,Bangalore- 560075 Tel: 080-25219520 before 20th June 2008. Acer HQ will acknowledge the receipt of the claim via email and assign a unique claim ID. This unique ID is to be quoted mandatorily for any correspondence.
4	Purchases made on Special Prices cleared by Acer do not qualify for this scheme.
5	Acer does not take any responsibility for stock out situations.
6	Acer channel partners shall claim for the eligible incentive amount through manual claim in the Acer prescribed Claim Format only and any other format submissions are liable for rejection.
7	The amounts mentioned as Backend Payable in the matrix above are total amounts for the slab and not on per unit basis.
8	The scheme dates will remain fixed irrespective of holidays.
9	All May claims to be submitted in one lot only.

PROG REF: NBK/PROM/AIL/2008-05/002

Validity : 1st May 2008 to 5th May 2008

Product Description	Part Number	Manual backend per unit in Rs per unit - Pick up date - 01.05.08- 05.05.08	Remarks
Aspire 4520 - TL 58 AMD Turion -Vista Home			
Basic	LX.AMV0Y.022	2200	
Aspire 4520 - TL 58 AMD Turion -Vista Home			
Basic	LX.AHS0Y.083	2200	
spire 4720z Intel Pentium dual core 1 GB -			
Vista Home Basic	LX.AL80Y.019	2200	
spire 4720z Intel Pentium dual core 2 GB -			
Vista Home Basic	LX.AL80Y.024	2200	Manual Claim
Aspire 4720 Intel Core2Duo -1 GB- Vista Home			
Basic	LX.AMP0Y.026	2200	
Aspire 4720 Intel Core2Duo -1 GB- Vista Home			
Basic	LX.AMP0Y.023	2200	
Aspire 5920WLMi VHP	LX.AKV0X.479	2200	
Aspire 5920WLMi VHP	LX.AKV0X.632	2200	
Aspire 5920WLMi VHP	LX.AKV0C.011XE	2200	

PROG REF: NBK/PROM/AIL/2008-05/003

Validity : 1st May 2008 to 5th May 2008

Product Description	Part Number	Manual backend per unit in Rs per unit - Pick up date - 01.05.08- 05.05.08	Remarks
ASPIRE 5315 - DVD CAM	LX.ALEOC.031	1000	Manual Claim

Terms and Conditions :

1. The scheme is applicable on above models only.

2. Valid for Pick up by a Reseller / Retailer from Redington, eSys, Ingram Micro, Supertron and Salora only.

3.All claims with reference to this scheme should be submitted to Manager- claims,Acer India Pvt. Ltd.,1st Floor, George Thangiah Complex (East), 80 ft Road, Indiranagar ,Bangalore- 560075 Tel: 080-25219520 before 20th June 2008. Acer HQ will acknowledge the receipt of the claim via email and assign a unique claim ID. This unique ID is to be quoted mandatorily for any correspondence.

4.Purchases made on Special Prices cleared by Acer do not qualify for this scheme.

5.Acer does not take any responsibilty for stock out situations.

6.Acer channel partners shall claim for the eligible incentive amount through manual claim in the Acer prescribed Claim Format only and any other format submissions are liable for rejection.

7. The amounts mentioned as Backend Payable in the matrix above are on per unit basis.

8. The scheme dates will remain fixed irrespective of holidays.

9.All May claims to be submitted in one lot only.

MAY MANIA OFFER - DESKTOPS

PROG REF : DKTP/PROM/AIL/2008-05/001

Validity : 1st May 2008 to 31st May 2008

Qualifying Products: ALL CONSUMER DESKTOPS WHICH INCLUDES ASPIRES, USFF & ENTRAS EXCLUDING SPECIAL SKU's (ACER POWER) IF ANY ANNOUNCED BY ACER

		Total ar	nount payable on a	chievement of	the slab	
	Mumbai, Kolkata, Delhi, NCR (Excluding Faridabad and Ghaziabad), Chennai, Bangalore,					
Slabs	Hyderabad	1st to 5th	6th to 16th	17th to 26th	27th to 31st	Remarks
Slab 1	5-10 Units	2800	2500	2300	2000	
Slab 2	11-20 Units	6600	6000	5400	4900	MANUAL
Slab 3	21 -30 Units	16500	15000	13500	12200	CLAIM
Slab 4	31 and Above	27500	25000	22700	20600	CLAIM

PROGRESSIVE GROWTH SCHEME : FOR 10% MORE (WILL BE ROUNDED OFF TO THE NEAREST HIGHER NUMBER) PICKUP IN MAY 08 OVER APRIL 08 PICKUP , PARTNERS WILL BE ELIGIBLE FOR AN ADDITIONAL RS. 50/- PER DESKTOPAPPLICABLE ONLY FOR PARTNERS WHO HAVE QUALIFIED FOR SLAB2 (ie MIN. 11 UNITS) IN THE SCHEME IN THE MONTH OF MAY'08

		Total an	nount payable on a	chievement of	the slab	
Slabs	All other cities	1st to 5th	6th to 16th	17th to 26th	27th to 31st	Remarks
Slab 1	2 - 5 units	1300	1200	1100	1000	
Slab 2	6 - 10 units	4400	4000	3600	3300	MANUAL
Slab 3	11 - 20 units	8800	8000	7200	6500	CLAIM
Slab 4	21 and above	18700	17000	15500	14100	CLAIN

PROGRESSIVE GROWTH SCHEME : FOR 10% MORE (WILL BE ROUNDED OFF TO THE NEAREST HIGHER NUMBER) PICKUP IN MAY 08 OVER APRIL 08 PICKUP , PARTNERS WILL BE ELIGIBLE FOR AN ADDITIONAL RS. 50/- PER DESKTOP. APPLICABLE ONLY FOR PARTNERS WHO HAVE QUALIFIED FOR SLAB2 (ie MIN. 6 UNITS) IN THE SCHEME IN THE MONTH OF MAY'08

Scheme Period	
1st to 5th	Phase I
6th to 16th	Phase II
17th to 26th	Phase III
27th to 31st	Phase IV

Terms & Conditions:	
1	The scheme is applicable on all models as per May 2008 price list. Additionally it would be applicable on models phased in through the month, as per the prices published in the Phase - in notice.
2	Valid for Pick up by a Reseller / Retailer from Redington, eSys, Ingram Micro, Supertron and Salora only.
3	All claims with reference to this scheme should be submitted to Manager- claims,Acer India Pvt. Ltd.,1st Floor, George Thangiah Complex (East), 80 ft Road, Indiranagar ,Bangalore- 560075 Tel: 080-25219520 before 20th June 2008. Acer HQ will acknowledge the receipt of the claim via email and assign a unique claim ID. This unique ID is to be quoted mandatorily for any correspondence.
4	ALL CONSUMER DESKTOPS WHICH INCLUDES ASPIRES , USFF & ENTRAS EXCLUDING SPECIAL SKU'S (ACER POWER) IF ANY ANNOUNCED BY ACER
5	Purchases made on Special Prices cleared by Acer do not qualify for this scheme.
6	Acer does not take any responsibility for stock out situations.
7	Acer channel partners shall claim for the eligible incentive amount through manual claim in the Acer prescribed Claim Format only and any other format submissions are liable for rejection.
8	The amounts mentioned as Backend Payable in the matrix above are total amounts for the slab and not on per unit basis.
9	The scheme dates will remain fixed irrespective of holidays.
10	All May claims to be submitted in one lot only.

	t May 2008 Manual backend per unit in Rs per unit					
scription	per unit in Rs per					
scription	per unit in Rs per					
	unit					
.042LE		Remarks				
.043LE	700					
Mania" Scheme. 2. Valid for Pick up by a Reseller / Retailer from Redington, eSys, Ingram Micro, Supertron and Salora						
only. 3.All claims with reference to this scheme should be submitted to Manager- claims,Acer India Pvt. Ltd.,1st Floor, George Thangiah Complex (East), 80 ft Road, Indiranagar ,Bangalore- 560075 Tel: 080- 25219520 before 20th June 2008. Acer HQ will acknowledge the receipt of the claim via email and assign a unique claim ID. This unique ID is to be quoted mandatorily for any correspondence.						
n s ft	gton, eSys submitted t t Road, Ind rledge the r	submitted to Manager- claims,Ac t Road, Indiranagar ,Bangalore- rledge the receipt of the claim vi				

4.Purchases made on Special Prices cleared by Acer do not qualify for this scheme. Desktops picked up without monitors do not qualify. 5.Acer does not take any responsibilty for stock out situations.

6.Acer channel partners shall claim for the eligible incentive amount through manual claim in the Acer prescribed Claim Format only and any other format submissions are liable for rejection.

7. The amounts mentioned as Backend Payable in the matrix above are on per unit basis. 8. The scheme dates will remain fixed irrespective of holidays. 9. All May claims to be submitted in one lot only.

MAY MANIA OFFER - SERVERS

PROG REF : SVR/PROM/AIL/2008-05/001

Validity : 1st May 2008 to 31st May 2008

Unit Sales Value	T2 Organisation Back-end	Remarks
Rs.30000 - Rs. 50000	1200	
Rs.50001 – Rs. 99999	2000	Manual Claim
>= Rs 100000	3000	

Terms & Conditions:	
1	The scheme is applicable on all models as per May 2008 price list. Additionally it would be applicable on models phased in through the month, as per the prices published in the Phase - in notice.
2	Valid for Pick up by a Reseller / Retailer from Redington, eSys, Ingram Micro, Supertron and Salora only.
3	All claims with reference to this scheme should be submitted to Manager- claims,Acer India Pvt. Ltd.,1st Floor, George Thangiah Complex (East), 80 ft Road, Indiranagar ,Bangalore- 560075 Tel: 080-25219520 before 20th June 2008. Acer HQ will acknowledge the receipt of the claim via email and assign a unique claim ID. This unique ID is to be quoted mandatorily for any correspondence.
4	Purchases made on Special Prices cleared by Acer do not qualify for this scheme.
5	Acer does not take any responsibility for stock out situations.
6	Acer channel partners shall claim for the eligible incentive amount through manual claim in the Acer prescribed Claim Format only and any other format submissions are liable for rejection.
7	The scheme dates will remain fixed irrespective of holidays.