



EARN MORE MONEY

(Offers valid from May 1, 2015, through March 31, 2016.)

UPFRONT DISCOUNTS*

on software licenses and hardware of 10%-20% based on your partner level. Save another 10% on new customer acquisitions.**

PRICE PROTECTION MORE GP\$ IN YOUR POCKET

No or low minimums plus high discounts, including the new Arcserve Appliance:

- New Arcserve Licenses = LOW \$500 minimum
- New Customer Acquisitions = NO minimum (\$0) and same HIGH discount for all Partner levels
- New Arcserve Appliance is eligible; no minimum (\$0) order and discounts of up to 20%

	Platinum	Gold	Silver
Minimum \$ Order Value Required: New Arcserve licenses (maintenance renewals not eligible)	\$500	\$500	\$500
Minimum \$ Order Value Required: New customer acquisition or appliance (maintenance renewals not eligible)	\$0	\$0	\$0
New license and appliance deal registration discounts (software/hardware)	20%	15%	10%
New customer acquisition deal registration discounts (software only)**	10% additional	10% additional	10% additional

For more information, contact your Partner Account Manager. To register a deal, visit the partner portal at partners.arcserve.com and enter code NA-DEALREG.

Channel born. Partner focused. Exclusively Ingram.

*See details of the new Deal Registration Offering and the Global Partner Program for important terms and conditions that may apply. This offer CANNOT BE COMBINED with any other discounts or promotions that require a Promo Code, which are made available by Arcserve or its affiliates or subsidiaries. Final sales price shall always be between the Partner and their distributor. Arcserve reserves the rights to alter, amend, cancel or extend this offer at any time without notice.

**With use of Arcserve Competitive Upgrade SKUs

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