

Please answer the following questions:

- Do you currently have a managed service offering? If yes, what percentage of business now _____, what percentage a year from now _____?
- How many *net new* Trend customers are you looking to bring on 1 month _____, 6 months _____, 12 months _____?
- How many *existing* Trend customers are you looking to convert 1 month _____, 6 months _____, 12 months _____?
- Total number of *users* you are looking to have on the MSP program 1 month _____, 6 months _____, 12 months _____?
- What else can you tell us that would be important when making our decision when reviewing your application for the MSP Program:

Please note the following expectations:

- Usage reports are expected within five (5) business days after the end of each calendar month
- If there is no activity for more than three (3) months your keys may be suspended
- It may take up to one (1) month for the *Applicatio* to be reviewed and either accepted or denied
- We can offer 30 day trial while the Application is being reviewed