



1-800-456-8000 x76151

CA-Licensing@Ingrammicro.com

Desk hours - 8:30-8:00 Eastern

www.ca.com

CA Technologies Promotions

Deal Registration (Arcserve and Erwin product line)

LOWER YOUR PRICING WITH DEAL REGISTRATION!- Save at least 8-10% up front on your non-renewal Arcserve opportunities! Deal Registration Promotion now requires minimum purchase and is scheduled to end on December 31, 2011

Details are at <https://partnerportal.ca.com>

Total Defense Promotions

[Click here to download the promotions flyer](#)

Deal Registration

All partner levels earn up to an additional 30% margin each time you register and close a deal. To start registering deals today, visit totaldefense.com/dealregistration to submit a deal registration form. Or you can login to the Partner Portal at partnerportal.totaldefense.com and register via the deal registration system.

NEW & COMPETITIVE UPGRADE PROMO (October 17, 2011 to March 31, 2012)

We Can't Be Beat Pricing

We'll help you beat the competition. If our competition offers a lower price we will deliver special pricing to you that allows you to close the deal. We Can't Be Beat, and won't be beat by competitive products. Simply submit your request and let us generate a quote showing special pricing and SKUs; giving you the competitive advantage to not lose a deal or customer. It's just another way we partner with you to help you win and secure more revenue.

Subject to approval and proof of competitive deal required. Promotion available on competitive quotes against Kaspersky, McAfee, Symantec and Trend Micro, and others. Total Defense has the right to reject a deal. Determination of final price exists between distributor and reseller. Visit www.totaldefense.com/dealregistration to start your deal!

3 Years for 2²

Total Defense¹ wants to help our partners secure their Total Defense¹ renewals. If an existing Total Defense¹ customer upgrades and renews² for 2 years, they'll receive a 3rd year completely free on any migration SKU. They'll enjoy the peace of mind of Total Defense¹ protection, free installation, and support of our risk free 60 Day Money Back Guarantee³.

1 - Total Defense refers to the company, not the specific security product

2 - Offer valid for Migrations only. A Migration is a product renewal at a higher level of security (i.e. Renewing with Threat Manager instead of Antivirus). The three year migration product must be purchased at a discount to receive the promotion. The two year product cannot be purchased to receive the third year for free.

3 - All Total Defense¹ products may be returned within 60 days of the purchase date. Contact a Total Defense Security Specialist for more information.