



## Ingram Micro / CA Value Add

**CA** -CA is one of the world's largest IT management software providers. Our software and expertise unify and simplify complex IT environments—in a secure way—across the enterprise for greater business results.

### Ingram Micro

Ingram Micro distributes **more CA product** than any other distributor in the world! With access to all of CA's Volume products, as well as exclusives like Seismic Instant Recovery on Demand and CA Onsite.

### CA Resources

Our **dedicated** CA team of **over 10 team members** supports the CA business in the U.S. This is in addition to the largest distribution field sales team in the United States - which serves as an extension to the CA sales organization.

- 1 Market Development Manager-field deployable business development resource.
- 3 Market Development Specialists-program experts
- 5 IM CA Volume License Specialists
- World Class Tech Support Team-including a field deployable CA Engineer.



**Contact Ingram Micro at: 800-456-8000**

### Market Development

<b>Market Development Manager</b>	Robert Brown	800-456-8000 x67253	Robert.Brown@IngramMicro.com
<b>Sr. Market Development Specialist (Recovery Management)</b>	Michelle Hendricks	800-456-8000 x67367	Michelle.Hendricks@IngramMicro.com
<b>Sr. Market Development Specialist (Threat Products)</b>	Eric Fingeret	800-456-8000 x67364	Eric.Fingeret@IngramMicro.com
<b>Market Development Specialist (Threat Products)</b>	Justin Gawronski	800-456-8000 x66066	Justin.Gawronski@IngramMicro.com

### Licensing & Tech Support

<b>CA License Desk</b>	M-F 8:30 AM-8:00 PM	800-456-8000 x76151	CA-Licensing@IngramMicro.com
<b>CA Tech Support</b>	Pat Smith TSE	800-445-5066 x24025	Patrick.Smith@IngramMicro.com

### CA Products Available Through Ingram Micro.

**Recovery Management/Database Modeling**-Based on proven technologies used in **CA ARCserve® Backup** software, **CA XOsoft™ Replication and High Availability** software, and CA Instant Recovery On Demand managed services, CA provides comprehensive solutions for; Backup and Archiving, Business Continuity, and Disaster Recovery. **CA ERwin® Data Modeler**; Create and maintain databases, data warehouses and enterprise data resource models with our powerful data modeling product. With the right data modeling, you can visualize data structures so that you can effectively organize, manage and moderate data complexities, database technologies and the deployment environment.

**Internet Security (Threat)**-If your customer is looking for a product to secure their network from the gateway to the endpoint, **Threat Manager Total Defense** is the product for them. Total Defense includes 3 of CA's major internet security solutions in 1 comprehensive suite, includes; **CA Threat Manager** (AV & Antispyware), **CA Gateway Security** (URL Blocking, Content Filtering, Spam Control), and **CA HIPs** (Host Based Intrusion Prevention).

**Ingram Micro Financial Services** -Ingram Micro offers a variety of alternative financing options. For more information please contact any of these IMFS sales team members (CA also offers 0% financing on certain renewal opportunities):

**877-877-0035** [financialservices@IngramMicro.com](mailto:financialservices@IngramMicro.com)