



1- 800-456-8000 x76439

[Fortinet-Licensing@ingrammicro.com](mailto:Fortinet-Licensing@ingrammicro.com)

Desk hours - 8:30-8:00 Eastern

[www.fortinet.com](http://www.fortinet.com)

## Vendor Program Overview

### Key Products

#### Fortigate® Appliances

Ranging from the FortiGate-30 series for small offices to the FortiGate-5000 series for large enterprises, service providers and carriers, the FortiGate line combines the FortiOS™ security operating system with FortiASIC processors and other hardware to provide a comprehensive and high-performance array of security and networking functions. FortiGate appliances provide cost-effective, comprehensive protection against network, content, and application-level threats - including complex attacks favored by cybercriminals - without degrading network availability and uptime. FortiGate platforms incorporate sophisticated networking features, such as high availability (active/active, active/passive) for maximum network uptime, and virtual domain (VDOM) capabilities to separate various networks requiring different security policies.

#### Fortimanager™ Centralized Management

The FortiManager family of appliances supply the tools needed to effectively manage any size Fortinet security infrastructure, from a few devices to thousands of appliances and end-point security agents. The appliances provide centralized policy-based provisioning, configuration, and update management for FortiGate, FortiWiFi, and FortiMail appliances, as well as FortiClient end point security agents. They also offer end-to-end network monitoring for added control. FortiManager delivers a lower TCO for Fortinet implementations by minimizing both initial deployment costs and ongoing operating expenses. Managers can control administrative access and simplify policy deployment using role-based administration to define user privileges for specific management domains and functions by aggregating collections of Fortinet appliances and agents into independent management domains. By locally hosting security content updates for managed devices and agents, FortiManager appliances minimize Web filtering rating request response time and maximize network protection.

#### Fortianalyzer™ Centralized Reporting

The FortiAnalyzer family of logging, analyzing, and reporting appliances securely aggregate log data from Fortinet devices and other syslog-compatible devices. Using a comprehensive suite of easily-customized reports, users can filter and review records, including traffic, event, virus, attack, Web content, and email data, mining the data to determine your security stance and assure regulatory compliance. FortiAnalyzer also provides advanced security management functions such as quarantined file archiving, event correlation, vulnerability assessments, traffic analysis, and archiving of email, Web access, instant messaging and file transfer content.

#### Fortiweb Web Application Firewall

The FortiWeb family of Web application and XML firewalls protect, balance, and accelerate Web applications, databases, and the information exchanged between them. Fortinet designed the FortiWeb family is for medium and large enterprises, application service providers, and SaaS providers; and it can drastically reduce the deployment time and complexities of introducing and protecting your web-based applications. FortiWeb incorporates Fortinet's industry leading threat research to protect web-based applications, improving the security of confidential information and aiding in legislative and PCI compliance. FortiWeb goes beyond traditional web application firewalls to provide XML security enforcement, application acceleration, and server load balancing.

### **Forticlient Endpoint Security**

Fortinet Endpoint Security provides comprehensive, dynamic security for network endpoint. FortiClient Endpoint Security and FortiMobile Smartphone Security are client-based software solutions designed to provide security features for enterprise computers and mobile devices. When used in connection with FortiGate appliances, FortiClient Endpoint Security delivers endpoint control, VPN and integrated threat management for PCs and Laptops. FortiMobile provides VPN, Internet protection, call filtering and address book security features for smartphones and pocket PCs. FortiGuard Security Subscription services deliver constantly updated detection capabilities, ensuring real-time protection against current and emerging threats.

### **Fortimail™ Messaging Security**

The FortiMail family of appliances delivers proven, powerful messaging security for any size organization, from small businesses to carriers, service providers, and large enterprises. Purpose-built for the most demanding messaging systems, the FortiMail appliances utilize Fortinet's years of experience in protecting networks against spam, malware, and other message-borne threats.

You can prevent your messaging system from becoming a threat delivery system with FortiMail. Its inbound filtering engine blocks spam and malware before it can clog your network and affect users. Its outbound inspection technology prevents outbound spam or malware (including 3G mobile traffic) from causing other antispam gateways to blacklist your users.

Three deployment modes offer maximum versatility while minimizing infrastructure changes or service disruptions: transparent mode for seamless integration into existing networks with no changes to your existing mail server, gateway mode as a proxy MTA for existing messaging gateways, or full messaging server functionality for remote locations.

### **Authorization Requirements**

Reseller needs to be authorized with Fortinet.

### **Ordering Requirements**

There are no minimums for Business Objects orders. To assure prompt processing of your purchase, please be sure to include the following information when placing your order with us:

1. PO number
2. End-user company name
3. End-user shipping street address, city, state and zip code
4. End-user contact name - first and last name required
5. End-user contact phone number
6. End-user contact email address (email domain must match business name)

### **Product Delivery**

Fortinet's standard turnaround time on physical shipments is 3-5 business days. Customers should allow 48 hours to receive the license email.

### **Partner Levels**

Pricing is determined by discounts associated with partner levels:

Corporate: Silver, Gold, Platinum

Government: Statesman, Dignitary, Ambassador