

June 5th 2015

Focus on VMware's Powerplays

Exclusive Ingram Micro Incentives

MORE
than expected

Q2 Promotions While Supplies Last! – Only From Ingram Micro!



Now Through July 3rd, 2015: Take advantage of these bonus offers while increasing your profit margins with rebates and incentives.

		
Sales Reps: Earn \$50 per VSAN or vSOM Opportunity!	Earn up to \$2000 for Power Play Opportunities!	Earn a Free VMworld Pass for \$250k in sales!

Sales Reps: Register and Close a vSOM or VSAN deal and earn \$50 AMEX Card per opportunity (\$500 max payout per sales rep).

Promo One: Purchase \$10,000 in VMware Power Play New or Upgrade Licenses. Earn \$500 back-end Ingram Micro credit per transaction (\$2,000 max payout per partner).

Eligible Power Play Solutions: [View VMware Partner Reward Quarterly Updates](#)^{674K}, PDF

- **vSphere with Operations Management (vSOM)**
 - Earn an additional 10% discount on vSphere with Operations Management sales with Advantage+ Product Accelerators.
- **Virtual SAN (VSAN)**
 - Earn an additional 10% discount on Virtual SAN with Advantage+ Product Accelerators.
- **vCloud Air Disaster Recovery as a Service (DRaaS)**
 - Earn an additional 10% discount for hybrid cloud partners with Solutions Rewards.

Promo Two: Close \$250,000 of new VMware license sales in June,* and receive a free VMworld voucher.

*Qualifying PO(s) must have all been closed by July 3rd, and total \$250k or more in New Licenses.

Terms and Conditions

- Offer valid while supplies last; order must bill by **July 3rd, 2015**.
- Sales Rep will be identified by VMware's Advantage Plus Deal Registration.
- Sales Rep must complete a Reseller Acceptance Form to receive AMEX cards.
- Sales Rep also must be in accordance with their individual companies spiff policy to receive promo.
- Limit \$2,000 in MDF per reseller for promotional period; funds and passes will be awarded within 30 days via credit memo.
- VMware-branded new license order only; offer applies only to VMware solution providers.
- Orders can't be grouped together to meet dollar-volume requirement in Promo One; Orders can be combined for Promo Two.
- Excludes negotiated sales and all promo payouts are subject to management approval.
- **Reseller must email PO number(s) by July 3rd to andrew.labert@ingrammicro.com to be eligible for either promotion.** On PO add promo offer: **Q2JUNE**.

Please choose Ingram Micro as your preferred distributor of choice for each deal you register to ensure you receive all Advantage+ benefits, including up to 32% margin when registered deals close.

To learn how, watch this [five-minute webinar](#), or contact [Jeff Karl](#) at (716) 633-3600, ext. 65201.

For more information on this incentive, please contact Ingram Micro's VMware licensing team at (800) 456-8000, ext. 76488 or email vmwaremdteam@ingrammicro.com

If you do not wish to receive these e-mails from Partner Exchange sponsors and exhibitors and VMware, Inc., 3401 Hillview Ave, Palo Alto, CA 94304, please log into your Partner Exchange account, go to the My Portal page, and select the Registration link. From the Registration Information page click edit for Additional Profile section to modify selection and save changes.

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Ingram Micro Inc.
Corporate Headquarters, 1600 E. St. Andrew Place, Santa Ana, CA 92705

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