

More Than Backup Deal Registration Offer

Lower Deal Registration Minimums on ARCserve and XOsoft

Offer
EXTENDED
through
May 14,
2010

More Time for More Deals, More Dollars

Now through May 14, 2010, with *More Deals, More Dollars*, our Silver, Gold and Platinum partners will continue to have the opportunity to qualify MORE deals for deal registration and earn MORE dollars with enhanced deal registration discounts.

Earn 25% at-time-of-purchase discount*

Register and close a qualified **ARCserve Backup Competitive Upgrade** deal between now and May 14, 2010.

NO MINIMUM DEAL SIZE REQUIRED!

Earn 16% at-time-of-purchase discount

Register and close qualified **ARCserve Backup or XOsoft** deals (for new product) between now and May 14, 2010.

MINIMUM XOSOFT DEAL SIZE: ~~\$8,000~~ NO MINIMUM
MINIMUM ARCSERVE DEAL SIZE: \$5,000

PLUS: Gold and Platinum Partners can continue to qualify for the 12% registration rebate on eligible ARCserve product sales, even when the deal is closed by another reseller!

NOW: Silver Partners can now qualify for an 8% registration rebate on eligible deals that are closed - win or lose!

For More Information, Contact

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ARCserve
More than Backup

**INGRAM
MICRO**
Partner Smart

**MORE Deals
MORE Dollars**
Enhanced Deal Registration Offer

ARCserve® Backup
Competitive Upgrade Deals
Minimum Deal Size:

~~\$2,500~~

**NO
minimum**

XOsoft™ Deals
Minimum Deal Size:

~~\$8,000*~~

**NO
minimum**

ARCserve Backup
New Product or Upgrades
Minimum Deal Size:

only \$5,000*

*New \$0 minimum for CA XOsoft deals is valid from March 1 - May 14, 2010 only. Other offers valid for qualified CA Platinum, Gold and Silver Reseller Partners (except where noted) in North America from October 19, 2009 as now extended through May 14, 2010. Discounts based on net New Contract Value (NCV) to CA. All values shown are in US Dollars. Final price shall always be between reseller and their distributor. Orders must be placed through authorized distributors with a CA-approved MBDR Certificate and associated IQ Award Number. Void where prohibited by law. See official terms and conditions of the CA Backup Wakeup Call Offer, the CA XOsoft Enhanced Deal Registration Offer and the CA Margin Builder Deal Registration (MBDR) Program, for complete details and MBDR requirements. CA reserves the rights to alter, amend, cancel or extend these offers at any time, without notice. Copyright © 2010 CA. All rights reserved. All trademarks, trade names, service marks and logos referenced herein belong to their respective companies.