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McAfee 3,6,9 Email Security Upgrade Promotion

End Date - Monday, March 31, 2014

Customers can get **25% off** when they migrate to any of the following annual (1, 2 or 3 year) products:

- ELP (Email Protection Suite)
- SEE (SaaS Email Encryption)
- CSS (Content Security Suite) products.

This program equates to 3 months free for one year deals, 6 months free for 2 year deals, and 9 months free for 3 year deals. (Hence the 3,6,9)"

Available to:

- * Existing McAfee IronMail, McAfee Email and Web Security appliance (EWS / EWV), and McAfee Email Gateway 6.x customers
- * New Postini/Google competitive displacement customers.

Not Available to:

- * Existing McAfee Email Protection customers or McAfee Email Gateway 7.x customers.
- * Existing McAfee SaaS Email Protection (and Continuity) customers (or any existing subscription bundle that includes McAfee SaaS Email Protection and Continuity)

-McAfee SaaS Email Encryption is an add on to the McAfee SaaS Email Protection technology, which is included within both ELP and CSS

-This promotion is limited to 1 purchase opportunity per Customer Entity

-Reference the McAfee Quoting Handbook for additional Email Add-on technology quotes and order rules

-McAfee Authorized Distributors must reference Promo Code P-EMLQ12013

-Not to be used in conjunction with any other McAfee Promotions"

McAfee SMB Accelerated Deal Registration Program

End Date – Until Further Notice

CONGRATULATIONS, YOUR END USER MAY BE ELIGIBLE!!!!!!

Earn an extra 10-25% discount on:

CEB, CEE, EPS, EPA, ESM, EMM, MOV, STP, TDA, TSA, TSB, SWR, TDA, OTP

NET NEW, UPGRADES, COMPETITIVE UPGRADES and ADD-ONS through McAfee's SMB Specialization!!

SEND THE FOLLOWING INFORMATION to McAfee-licensing@ingrammicro.com :
COMPANY NAME, ADDRESS, CITY, STATE, ZIP, CONTACT PERSON, PHONE, EMAIL... AND INGRAM WILL
SUBMIT THE DEAL REG.

***End-user must have 1000 employees or less.

***Resellers must be incumbent on upgrades.

***Reseller must be a McAfee Partner. If you are not, sign up here:

<https://secure.mcafee.com/apps/Partners/channel/become/enrollment-form/become-partner-short.aspx?region=us>

***Reseller must be SMB Specialized with McAfee. If you are not, sign up here:

<https://securityalliance.mcafee.com/us/smb-specialization-access-request-form.aspx>

McAfee Enhanced Deal Registration Program

IMPROVED: Product type rules have been expanded to align with the McAfee Pricebook. This allows for more products to be eligible for Deal Registration.

IMPROVED: The minimum deal size for Deal Registration has been reduced from \$5,000 to \$1,500 MSRP

NEW: We have added the option for partners to register expansions to existing opportunities

NEW: We have added the option for partners to register a Technology (Hardware) refresh

RFPs: now excluded from Deal Registration

Enhanced Deal Registration:

The McAfee Deal Registration program protects Elite, Premier, Select and Associate level Partners' investment in identifying and securing new business. Quick and easy, registering a deal secures significant additional profit margin, available only to the Partner registering the deal.

Discount:

- Up to 25% exclusive margin enhancement on new business
- 10% exclusive margin enhancements on approved upgrades and migration paths

How to submit an Enhanced Deal Registration:

<https://securityalliance.mcafee.com/us/distributor/profitability/deal-registration.aspx#>

A la Carte SKUS

McAfee Security Quickstart Experts On-Demand (MD-QS-SMB-4HR)

- On-demand services from certified, proven resources with enterprise-level expertise
- Recorded Expert On-Demand sessions for future playback use
- Fixed-price service in four-hour blocks of consulting time with defined results

McAfee Security Quickstart Training (MD-QS-SMB-TRAIN)

- Unlimited access to an existing content library and access to new content daily
- McAfee training immediately without having to wait for a class to be scheduled or sitting through multiple hours of classes for one nugget of knowledge

- A cost-effective way for one IT person, or a whole team, to learn what they need on the spot

McAfee Security Quickstart HealthCheck (MD-QS-SMB-HC)

- Interprets your security policy settings, compares them to a selected baseline, and scores your risk based on each noncompliant setting
- Takes the guesswork away: you'll know that you have the right settings selected for your McAfee antivirus

policies and exclusions

- Available for McAfee VirusScan Enterprise software 8.5 and 8.7