



NEW & IMPROVED!

More money for less work. Earn up to 25% without the hassle when the McAfee Licensing desk does the work for you.



2012 Advanced Technology Security Vendor of the Year

Contact Us

Market Development Team

Tim Kuerzdoerfer
1.800.456.8000 x65162
timothy.kuerzdoerfer@ingrammicro.com

Laura Burtis
1.800.456.8000 x66342
laura.burtis@ingrammicro.com

Christina Lombardo
1.800.456.8000 x66433
christina.lombardo@ingrammicro.com

Technical Support Engineer

Pat Smith
1.800.456.8000 x64387
patrick.smith@ingrammicro.com

Partner Licensing

1.800.456.8000 x65148
mcafee-licensing@ingrammicro.com

Enhanced Deal Registration

The McAfee Deal Registration program protects Elite, Premier, Select and Associate level Partners' investment in identifying and securing new business. Quick and easy, registering a deal secures significant additional profit margin, available only to the Partner registering the deal.

Discount

- Up to 25% exclusive margin enhancement on new business
- 10% exclusive margin enhancements on approved upgrades and migration paths

IMPROVED: The minimum deal size for Deal Registration has been reduced from \$5,000 to \$1,500 MSRP

NEW: We have added the option for partners to register expansions to existing opportunities

NEW: We have added the option for partners to register a Technology (Hardware) refresh

RFPs: now excluded from Deal Registration

SMB Deal Registration (<500 nodes)

Program Summary

Discount	Up to 25% New license, Comp Upgrade Licenses and 'new business support', 10% Suite Upgrades
Customer Vertical	Commercial and GHE
Products	<p><i>Current Products:</i></p> <ul style="list-style-type: none"> • TSB McAfee SaaS Endpoint Protection • TSE McAfee SaaS Endpoint Protection Advanced • TSA McAfee SaaS Endpoint & Email Protection Suite • STP McAfee SaaS Total Protection • EPS McAfee Endpoint Protection Suite • EPA McAfee Endpoint Protection – Advanced Suite • TEB McAfee Total Protection for Secure Business • EMM McAfee Enterprise Mobility Management <p><i>New Products:</i></p> <ul style="list-style-type: none"> • MOV McAfee MOVE Anti-Virus for Virtual Desktops (VDI) • MOV McAfee MOVE Anti-Virus for Virtual Servers (up to Band C/500 servers) • SWR McAfee SaaS Web & Email Protection Suite • ESM SaaS Email Security & Archiving Suite Multi Year Retention • TDA McAfee Total Protection for Data
Bands	A-E
Opportunity	Up to 500 Nodes
Eligibility	New Product Type
Quote Validity	IMPROVED! Now 60 days
Stacking policy	SMB Deal Registration is in addition to standard channel margin but does not stack with Tiered Pricing or any other profitability program including special pricing concessions.

Contact the Ingram Micro/McAfee team and start earning more money today.