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## **McAfee Endpoint 2 Year Promotion**

**End Date - Wednesday, June 27, 2012**

Current Customers: Provides the ability for current McAfee Suite Customers to upgrade to a McAfee Endpoint Suite (limited to TPE, EPA, TEB or EPS only). This promotion requires the purchase of the suite upgrade licenses + 2 years of support. Customers receive up to 50% off of the second year of support. Reference the McAfee Quoting Handbook (Section 7.3) for additional suite upgrade quote and order rules.

New Customers: Provides the ability for new McAfee Customers to purchase a competitive upgrade to a McAfee Endpoint Suite (limited to TPE, EPA, TEB or EPS only). This promotion requires the purchase of the competitive upgrade licenses + 2 years of support. Customers receive up to 50% off of the second year of support. This promotionally price Competitive Upgrade offering is available to Customers using a competitive endpoint solution. Reference the McAfee Quoting Handbook (Section 7.2) for additional competitive upgrade quote and order rules.

McAfee Authorized Distributors must reference Promo Code P-ENDPT2YR on their purchase order to McAfee.

## **McAfee SMB Accelerated Deal Registration Program**

**End Date – Until Further Notice**

Targeted to customers with up to 250 employees.

McAfee's SMB Accelerated Deal Registration Program provides McAfee Partners the ability to leverage 25% deal registration for standard license and competitive upgrade license opportunities and 10% deal registration for suite upgrade opportunities. When additional years of support are being sold with any of these license combinations, Partners have the ability to leverage 25% deal registration on 'new business' support.

Utilization of this promo code based SMB Deal Registration Program provides accelerated approval processing. This program does not have a minimum dollar requirement for submissions.

This promo code cannot be combined with any other margin enhancement programs, such as tiered pricing.

## **A la Carte SKUS**

McAfee Security Quickstart Experts On-Demand (MD-QS-SMB-4HR)

- On-demand services from certified, proven resources with enterprise-level expertise

- Recorded Expert On-Demand sessions for future playback use
- Fixed-price service in four-hour blocks of consulting time with defined results

#### McAfee Security Quickstart Training (MD-QS-SMB-TRAIN)

- Unlimited access to an existing content library and access to new content daily
- McAfee training immediately without having to wait for a class to be scheduled or sitting through multiple hours of classes for one nugget of knowledge
- A cost-effective way for one IT person, or a whole team, to learn what they need on the spot

#### McAfee Security Quickstart HealthCheck (MD-QS-SMB-HC)

- Interprets your security policy settings, compares them to a selected baseline, and scores your risk based on each noncompliant setting
- Takes the guesswork away: you'll know that you have the right settings selected for your McAfee anti-virus policies and exclusions
- Available for McAfee VirusScan Enterprise software 8.5 and 8.7