INGRAM MICRO Partner Smart™

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SUSE Linux Enterprise Consolidation Suite for System z
Jan 1-December 31, 2011

The SUSE Linux Enterprise Consolidation Suite for System z is a special bundle, tailored for all customers who want to consolidate workloads from distributed environments (x86 and/or Unix) onto incremental new IFLs on IBM System z

http://www.novell.com/products/systemz/els.html

Promotion was extended for a year out to Dec 31 2011.
Please contact the Novell-Licensing desk for pricing.

PlateSpin Recon for Assessments Promotion

Promotion runs to Apr 30 2011

The PlateSpin Recon For Assessments program helps Solution Providers provide valuable virtualization assessments for their customers, create or expand their Virtualization or Data Center practice, gain new customers, and maximize profitability.

To extend the value of this program, Novell is offering all participating partners special discounts on PlateSpin Migrate, PlateSpin Protect, and PlateSpin Recon Enterprise when sold within 90 days of a customer assessment.

PlateSpin Migrate is a powerful migration product that decouples workloads from their underlying server infrastructure, and automatically copies and moves workloads to and from physical servers, virtual hosts and image archives:

- additional incremental discount when sold to a customer within 90 days of an assessment**

PlateSpin Protect empowers enterprises to protect whole server workloads and rapidly recover them using new or existing virtualization infrastructure:

- additional incremental discount when sold to a customer within 90 days of an assessment**

PlateSpin Recon Enterprise is a sophisticated workload analysis, planning, management and reporting solution that takes the guesswork out of complex server consolidation, capacity planning, and other data center initiatives. Three new licenses are available to customers within 90 days of an assessment:

- "Site license" for data centers up to 1,200 CPU cores
- "Site license" for data centers up to 4,000 CPU cores
- "Site license" for data centers up to 10,000 CPU cores

** 90-day period begins when the license is activated.