



1-800-456-8000 x76449
Nuance-Licensing@Ingrammicro.com
Desk hours - 8:30-8:00 Eastern
www.Nuance.com

Vendor Program Overview

The Nuance open licensing program is designed for Corporate, Academic, and State/Local Government customers who order a minimum point value of 50 points on new orders or 20 points on eligible reorders.

Program Benefits

- Rewards Customer Loyalty
- Consistent Pricing and Discounting
- Licensing Management for Customers
- Reduce Cost of Goods Sold and Cost of Carrying Inventory

Key Products

Dragon Naturally Speaking V13
PDF Converter Pro Enterprise V8
OmniPage Ultimate Enterprise V19
Paperport Pro V14

Maintenance/Support

Maintenance is available as an optional add-on to each license purchase, and can be renewed on a yearly basis.

Media

Hard copy media is provided all new licenses purchases.

Authorization Requirements

Dragon Medical is the only Nuance product that requires authorization. Please contact the EVA team at EVA-licensing@ingrammicro.com for all Dragon Medical Licensing requests.

Ordering Requirements

Nuance minimum purchase has to reach 50 points. To assure prompt processing of your purchase, please be sure to include the following information when placing your order with us:

1. Reseller Account Number
2. PO number
3. End-user agency/organization name
4. End-user shipping street address, city, state and zip code
5. End-user contact name - first and last name required
6. End-user contact phone number
7. End-user contact email address (email domain must match business name)
8. Ship to end user or reseller

Product Delivery

Nuance's normal processing time on orders is 5-7 business days. Licenses confirmations are delivered via email, a copy of the license will be shipped in a box with the media.

Pricing Programs

Nuance's license program is ideal for customers looking to purchase 50 points or more on original order or 20 points on reorders. Greater price discounts are available based on purchase level as shown below:

Level Point Range:

A	50-399
B	400-1,999
C	2,000-3,999
D	4,000-9,999
E	10,000+

Returns Overview

There is a no returns policy for the Nuance desk.

Please contact our licensing desk with any questions.

September 10, 2014