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Nuance-Licensing.Desk@Ingrammicro.com

Desk hours - 8:30-8:00 Eastern

Vendor Program Overview

The Nuance open licensing program is designed for Corporate, Academic, and Government customers who order a minimum point value.

Program Benefits

- Reward Customer Loyalty
- Consistent Pricing and Discounting
- Licensing Management for Customers
- Reduce Cost of Goods Sold and Cost of Carrying Inventory

Key Products

Dragon Naturally Speaking
Omni Form
Paperport Pro
PDF Converter

Maintenance/Support

Upgrade Assurance & Tech Support has a term of 1 year, which can be renewed annually. Upgrade Assurance is available at the Standard Volume Price (SVP). Technical Support pricing is 15% of the SVP and is based per seat, however, only 2 named contacts may contact Nuance for support

Media

Hard copy media is provided all new licenses purchases.

Authorization Requirements

Dragon Naturally Speaking Medical requires authorization and maintenance is required with the licensing product

Ordering Requirements

Nuance minimum purchase has to total 50 points. To assure prompt processing of your ABC Software Purchase, please be sure to include the following information when placing your order with us:

1. Reseller Partner ID number
2. PO number
3. End-user agency/organization name

4. End-user shipping street address, city, state and zip code
5. End-user contact name - first and last name required
6. End-user contact phone number
7. End-user contact email address (email domain must match business name)
8. Serial key(s) of licenses being upgraded
9. Maintenance is mandatory for each license purchased

Product Delivery

ABC Software's normal processing time on orders is 5-7 business days. Licenses are delivered via email.

Pricing Programs

Nuance's license program is ideal for customers looking to purchase 50 points or more on original order or 20 points on reorders. Greater price discounts are available based on purchase level as shown below.

Level	Point Range	Rules
A	50-399	Program Levels are valid for 24 months
B	400-1999	Points are Not Cumulative
C	2000-3999	Resellers must be authorized for Academic and Government products
D	4000-9999	
E	10,000+	