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Desk hours - 8:30-8:00 Eastern  
<http://Connectivity.OpenText.com>

## Vendor Program Overview

OpenText's volume licensing program is the easiest, most flexible way to license Hummingbird software on a number of computers. With a low entry-level purchase anyone can be up and running quickly and legally. The more you buy with your initial purchase, the greater your savings are. Better yet, you can add to your license at a later time for the same low per-seat rate, even if it's a lower quantity than your initial purchase. OpenText licensing is an ideal solution for today's business, education and government needs. Education/Government discounts are also available.

## Key Products

### Exceed

A market and technology leading PC X server that empowers Windows users with cost-effective access to X Window applications on UNIX and Linux hosts with unparalleled performance and strong security.

### Exceed PowerSuite

Exceed PowerSuite is a complete connectivity solution that provides users with everything they need to access applications and data on remote hosts. It includes an OpenGL enabled PC X server, a terminal emulator, NFS client and server, and an FTP client in one convenient package.

### Exceed Freedom

Exceed Freedom empowers Exceed users with high-performance access to remote X11 applications over the Internet. It is an add-on product to Exceed and Exceed PowerSuite.

### Exceed 3D

Exceed 3D empowers users with the experience of high-end OpenGL-based X applications, such as CAD/CAM design, manufacturing, medical, or seismic analysis applications, from Windows desktops. It is an add-on solution to Exceed.

### Exceed XDK

Reduce the cost of software design and shorten the development cycle with Exceed XDK, an X Window system development toolkit for Exceed and Exceed PowerSuite.

### HostExplorer

Open Text HostExplorer provides the fastest and most reliable terminal emulation connection to enterprise hosts, including IBM iSeries, zSeries, UNIX and Linux systems. It uniquely offers both full featured PC-to-host and web-to-host solutions in one software package

### **NFS Clients**

Open Text NFS Solo and Client products allow Windows users to access UNIX file and printer resources using the UNIX-native NFS protocol. They offer unparalleled performance, security and convenience, without modifying mission-critical host systems.

### **NFS Server**

Open Text NFS Server turns Windows PCs into enterprise-class NFS servers, allowing NFS-enabled devices to seamlessly access Windows file resources.

### **Secure Shell Add-on**

Open Text Secure Shell helps organizations achieve security compliance by providing Secure Shell (SSH) capabilities as an add-on product.

### **Maintenance/Support**

Support is for one year. It includes Upgrade assurance and 5x8 Tech.

### **Media**

All media is provided by the vendor in the form of a physical media disk. This media is shipped out when the order is fulfilled.

### **Authorization Requirements**

There are no specific authorizations needed for OpenText Licensing.

### **Ordering Requirements**

The minimum purchase to enter into a new licensing agreement is 5 seats. When renewing or adding to a licensing agreement, the customers VPS number and Ingram Micro quote number must be included on the order.

1. Po number
2. Reseller Company name
3. Reseller contact name
4. Reseller Contact Phone number
5. Reseller e-mail
6. End user contact name
7. End user Contact e-mail
8. End user Phone number
9. VPS Number (If Renewal, or Add-on)

### **Product Delivery**

OpenText has a normal processing time of 3-5 business days. Licenses are delivered via email. The physical media will ship via FedEx. Delivery is sent directly to the end user, unless requested otherwise.

### **Renewals**

All renewal requests can be sent to [OpenText-Licensing@IngramMicro.com](mailto:OpenText-Licensing@IngramMicro.com).

### **Pricing Programs**

There are Corporate and Government pricing tiers available through the OpenText Licensing Program. All new licensing orders must be a minimum of 5 licenses. Box product is available for quantities less than 5.

## Pricing Levels

Level 1	5-9 licenses
Level 2	10-49 licenses
Level 3	50-99 licenses
Level 4	100-199 licenses
Level 5	200-499 licenses
Level 6	500-999 licenses
Level 7	1000-2499 licenses

## Important Notes

Open Text does not support Upgrades