INGRAM MICRO
Partner Smart

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Current RSA Promotions

Q4 RSA SecurWorld Pricing and Promotions
Effective October 1st, 2011, RSA is excited to announce the following **Deal Registration promotions** for Q4 2011:

- **RSA Authentication Manager Express: 15%.**

The following promotions are valid in the **Americas only:**

- **RSA enVision: 20%**
- **RSA Data Loss Prevention: 20%**

This promotional discount rate applies to Approved Deal Registrations between October 1st, 2011 and December 31st, 2011. The promotional Deal Registration discounts are valid until the opportunity is closed or expired.

You can find **all** Q4 RSA SecurWorld Promotions and updated Price Lists on RSA Partner Central.

RSA Security Management Solution Bundles
As you know, RSA offers a comprehensive portfolio of security management products and solutions that help your customers effectively manage unacceptable security risks. RSA Archer, enVision, DLP, NetWitness are the core products in RSA's security management portfolio. RSA has recently released three Security Management Solution bundles that help address specific security management use cases:

- **RSA Security Incident Management:** A solution bundle consisting of RSA enVision, RSA Archer Incident Management module, the core Archer eGRC Platform and several downloadable "applications" from RSA SecurCare Online (SCOL).
- **RSA Risk Remediation Management:** A solution bundle consisting of RSA DLP Risk Remediation Manager, the core Archer eGRC Platform several downloadable "applications" from RSA SecurCare Online (SCOL) and several downloadable "applications" from RSA SecurCare Online (SCOL).
- **RSA Policy Workflow Management:** A solution bundle consisting of RSA DLP Policy Workflow Manager, the core Archer eGRC Platform and several downloadable "applications" from RSA SecurCare Online (SCOL).

Solution briefs for these are available on RSA Partner Central . RSA's professional services team provides strategic as well as implementation and deployment services for these bundle solutions. RSA SecurWorld Authorized Services Network (ASN) training for these bundles will be available for partners in the first half of 2012. These bundles are a great way to introduce the RSA Security Management products into your customers and prospects.

Note: The Security Management Bundles are an add-on component to either RSA enVision or RSA DLP. When submitted as an Add-On with enVision or DLP for Deal Registration, the Deal

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Registration discount will only be applied to the base product (enVision or DLP). It will not be applied to the Security Management Bundle Add-on.

Here are the five weekly technical presentations and demonstrations performed by RSA Sales Engineers:

- **RSA Data Loss Prevention:** Tuesdays at 1 PM EDT
- **RSA enVision:** Wednesdays at 1 PM EDT
- **RSA SecurID:** Thursdays at 1 PM EDT
- **RSA Authentication Manager Express:** Thursdays at 2 PM EDT
- **RSA NetWitness:** Fridays at 2 PM EDT