

Upgrade to Backup Exec 2010 and SAVE up to 35% off MSRP

Existing Backup Exec customers or new customers switching from another backup solution, can save up to 35% off MSRP when purchasing Symantec Backup Exec 2010 (including agents and options). Take advantage of this discount - upgrade now to Backup Exec 2010 and save!

www.backupexec.com/save

Save up to 35% off System Recovery 2011

Purchase Symantec System Recovery (Server Edition, Small Business Server Edition, Desktop Edition, Linux Edition or Virtual Edition) and save up to 35% off MSRP. Whether you are a first time customer switching from an alternative solution or upgrading from a previous version of Backup Exec System Recovery, this discount delivers superior disaster recovery capabilities at a great price.

www.backupexec.com/save

Save over 20% off the latest Deduplication and Archiving technology from Backup Exec 2010!

Customers can save over 20% off MSRP (compared to purchasing separate items) with the purchase of either Backup Exec 2010 Deduplication Suite, Backup Exec 2010 Deduplication and Archiving Suite, Backup Exec 2010 Hyper-V Suite or Backup Exec 2010 VMware Suite. Learn more about the benefits of the new [Backup Exec 2010 Suites](#) now.

www.backupexec.com/save

Save up to 30% by making the move to Symantec Endpoint Protection

As an existing Symantec Backup customer, you have an exclusive opportunity to save up to 30% off the cost of your current security solution when you switch to Symantec Endpoint Protection or Symantec Endpoint Protection Small Business Edition.

Offer valid: October 1, 2010 through to December 31, 2011.

<http://go.symantec.com/smboffer>

Buy Backup Exec 2010 save up to 35% off MSRP and get up to 50% off on your first two Agents or Options**

As an existing Symantec security customer, you have an exclusive opportunity to save up to 35% off Backup Exec MSRP and get up to 50% off on your first two Agents or Options when you switch to Symantec Backup Exec 2010..

Offer valid: November 2, 2010 through to December 31, 2011.

<http://go.symantec.com/smboffer>

Sympoints Backup, Security & Recovery Promo: Rewards Sales Through July 1, 2011!

The Sympoints Backup, Security and Recovery program will run through July 1, 2011. With lower thresholds on minimum licenses per claim, plus the addition of Symantec Endpoint Protection 11.0 SKUs, there's opportunity to earn even more rewards by selling eligible Symantec products. Don't miss out - start increasing your Sympoints rewards balance today. Points can be redeemed for high-end merchandise and exciting travel awards.

Become an SMB Specialist and you'll receive a 15 percent point bonus on all qualifying sales.

Visit www.sympoints.com for all the program details!

3 for 2 Security Promotion

For a limited time, customers who buy or renew a two-year maintenance license for any of the products listed below will get an additional year free.

- Symantec Endpoint Protection Small Business Edition
- Symantec Endpoint Protection
- Symantec Protection Suite Small Business Edition
- Symantec Protection Suite Enterprise Edition
- Symantec Protection Suite Advanced Business Edition
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The promotion is **effective May 2, 2011** and will remain **valid until July 4, 2011**.

<http://go.symantec.com/3for2-protection-promo>

Sympoints SEP/SEP SBE 12 Beta Download Promotion

The first 500 partners can earn an additional 100 Sympoints starting today when they try Symantec Endpoint Protection 12 and provide their feedback. Participation is easy!

1. Partners login into Sympoints and click on the SEP 12 Download Promotions from the top menu
2. Follow the steps to download one of the SEP 12 Public Beta software trials:
 - Symantec Endpoint Protection 12 Public Beta Download
 - Symantec Endpoint Protection Small Business Edition 12 Public Beta Download
3. Return to Sympoints website and provide the feedback using the survey form (this includes 4 assessment questions and an area for feedback)
4. Upon Symantec validation of the download the partner will earn 100 Sympoints

****In order to receive Sympoints Partners MUST download the SEP 12 Beta via one of the two SEP 12 Beta links on the Sympoints website***

Visit www.sympoints.com for full details!

NBU Appliance Incentive Program

Earn \$500 in AMEX gift checks for the Symantec NBU Appliances. From February 15th to June 30th, 2011 eligible Symantec partners can receive \$500 in AMEX gift checks for each appliance sold. There is a limit of five appliances per reseller sales rep. Opportunity Registration is required and revenue will be tracked via the Opp. Reg. Program. The opportunity must both be registered and closed in the Opp. Reg. Program. The incentive is open to Platinum, Gold, and Silver VAR sales reps at channel partners in the US who hold a current Data Protection specialization within the Symantec Partner Program. Not open to Platinum Corporate resellers. Eligibly products include NBU 5000, NBU 5020, and NBU 5200.

Check out [PartnerNet](#) for the latest updates to partner promotions.