

Symantec Promotions

Security

Save up to 30% by making the move to Symantec Endpoint Protection

As an existing Symantec Backup customer, you have an exclusive opportunity to save up to 30% off the cost of your current security solution when you switch to Symantec Endpoint Protection or Symantec Endpoint Protection Small Business Edition.

Offer valid: October 1, 2010 through to December 31, 2011.

<http://go.symantec.com/smboffer>

Add PGP WDE with Universal Server Limited when purchasing/renewing Symantec Endpoint Protection or Symantec Protection Suite for 40% off

Customers purchasing or renewing Symantec Endpoint Protection or Symantec Protection Suite may purchase PGP WDE with Universal Server Limited for 40% off the regular price. PGP WDE with Universal Limited provides Organizations with comprehensive, high performance full disk encryption for all data (user files, swap files, system files, hidden files, etc.) on desktops, laptops, and removable media.

Offer valid: June 6th, 2011 through June 5th, 2012.

www.symantec.com/business/whole-disk-encryption

Gateway

Messaging Gateway: Try & Buy Program

Register for Symantec's 30-day risk-free trial of the Symantec Messaging Gateway, one of the industry's best solutions for integrated antispam, antivirus, advanced content filtering, and data loss prevention technologies. Symantec offers two evaluation options for the Messaging Gateway: hardware appliance and the Virtual Edition. This promotion is valid in North and South America only.

www.symantec.com/trybrightmail

Brightmail Gateway: Try & Buy Program

Register for Symantec's 30-day risk-free trial of the Symantec Web Gateway, one of the industry's best solutions for keeping your organization protected against multiple types of Web-borne malware, preventing data loss over the Web and giving you flexible deployment options. A Virtual Edition is available for download.

<http://go.symantec.com/trywebgateway>

Backup Exec Products

Upgrade to Backup Exec 2010 and SAVE up to 35% off MSRP

Existing Backup Exec customers or new customers switching from another backup solution, can save up to 35% off MSRP when purchasing Symantec Backup Exec 2010 (including agents and options). Take advantage of this discount - upgrade now to Backup Exec 2010 and save!

www.backupexec.com/save

Symantec Promotions

Save up to 35% off System Recovery 2011

Purchase Symantec System Recovery (Server Edition, Small Business Server Edition, Desktop Edition, Linux Edition or Virtual Edition) and save up to 35% off MSRP. Whether you are a first time customer switching from an alternative solution or upgrading from a previous version of Backup Exec System Recovery, this discount delivers superior disaster recovery capabilities at a great price.

www.backupexec.com/save

Save over 20% off the latest Deduplication and Archiving technology from Backup Exec 2010!

Customers can save over 20% off MSRP (compared to purchasing separate items) with the purchase of either Backup Exec 2010 Deduplication Suite, Backup Exec 2010 Deduplication and Archiving Suite, Backup Exec 2010 Hyper-V Suite or Backup Exec 2010 VMware Suite. Learn more about the benefits of the new [Backup Exec 2010 Suites](#) now.

www.backupexec.com/save

Buy Backup Exec 2010 save up to 35% off MSRP and get up to 50% off on your first two Agents or Options

As an existing Symantec security customer, you have an exclusive opportunity to save up to 35% off Backup Exec MSRP and get up to 50% off on your first two Agents or Options when you switch to Symantec Backup Exec 2010. Offer valid: November 2, 2010 through to December 31, 2011.

<http://go.symantec.com/smboffer>

New Launches

Backup Exec™ Sympoints promotions have been revamped!

Sympoints Backup & Security Solutions Promotion Now Through December 30, 2011

Partners can now earn greater rewards on a **new** set of eligible Backup Exec™ products in the Sympoints Program:

- BE 2010™ Core License: **20 Sympoints**
- BE 2010™ Microsoft® Hyper-V™ Suite: **100 Sympoints**
- BE 2010™ VMware™ Suite: **100 Sympoints**

The Backup and Security Solutions promotion gives you the opportunity to watch your Sympoints grow into your own sweet rewards. With low thresholds and hundreds of eligible SKUs, more of your sales can grow into your own. Points can be redeemed for high-end merchandise and exciting travel experiences so start earning yours today! The Sympoints Backup and Security Solutions program will run through December 30, 2011. Don't forget – become an SMB Specialist and you'll receive a 15 percent point bonus on all qualifying sales.

See the attached flyer for details and be sure to visit www.sympoints.com for all the program details!

Symantec Promotions

Extensions

NBU Appliance Incentive Program Extended PLUS Earn More with Customer References! *The NetBackup™ Appliance Promotion Extended to December, 31 2011*

Earn \$500 in AMEX gift checks for the Symantec NBU Appliances. Now extended through December 31, 2011, eligible Symantec partners can receive \$500 in AMEX gift checks for each appliance sold. There is a limit of five appliances per reseller sales rep. Deals must be registered and closed in the Symantec Opportunity Registration system **during** the promotion time frame. The incentive is open to Platinum, Gold, and Silver VAR sales reps at channel partners in the US who hold a current Data Protection specialization within the Symantec Partner Program. Not open to Platinum Corporate resellers.

Eligible products include NBU 5000, NBU 5020, NBU 5200 and NBU 5220. See attached flyer for details.

Earn \$500 more with each customer reference! To qualify for this bonus, the customer and Partner must allow Symantec to publish a write up. The reference write up must be completed within 45 days following the sale of an eligible NBU Appliance.

Small and Medium-Sized Business: Switch and Save with Symantec Endpoint Protection *Switch and Save has been extended through December 31, 2011*

The Switch and Save promotion gives you opportunities to acquire small and medium business customers with an offer they can't refuse. Switch them from slower and less effective endpoint security products and save them up to 70% off MSRP. Offer good on Symantec Endpoint Protection and Symantec Endpoint Protection Small Business Edition for a limited time only in the U.S. and Canada to small and medium businesses with 500 or less employees.

For more information, visit <http://go.symantec.com/switchandsave-security-promo> or [PartnerNet](#).