



**Federal Licensing Desk:**

800-456-8000 x77648  
[publicsector-vmware@ingrammicro.com](mailto:publicsector-vmware@ingrammicro.com)  
Desk hours: 8:30a-8:00p Eastern

**Federal Market Development:**

*Inside*  
Andrew Linneman  
Market Development Specialist  
800-456-8000 x66088  
[andrew.linneman@ingrammicro.com](mailto:andrew.linneman@ingrammicro.com)

*Outside*  
Mark Leonard  
Market Development Executive - East  
315-466-2461  
[mark.leonard@ingrammicro.com](mailto:mark.leonard@ingrammicro.com)  
Kevin Rivera  
Market Development Executive – Central / West  
716-352-1661  
[kevin.rivera@ingrammicro.com](mailto:kevin.rivera@ingrammicro.com)

**SLED Licensing Desk:**

800-456-8000 x76488  
[vmware-licensing@ingrammicro.com](mailto:vmware-licensing@ingrammicro.com)  
[vmware-renewals@ingrammicro.com](mailto:vmware-renewals@ingrammicro.com)  
Desk hours: 8:30a-8:00p Eastern

**SLED Market Development:**

*Inside*  
Scott Shepler  
Market Development Specialist  
800-456-8000 x66064  
[scott.shepler@ingrammicro.com](mailto:scott.shepler@ingrammicro.com)  
*Outside*  
Henry Specht  
Market Development Executive - Northeast  
908-507-3625  
[henry.specht@ingrammicro.com](mailto:henry.specht@ingrammicro.com)  
Laura Burtis  
Market Development Executive - Central  
716-444-3302  
[laura.burtis@ingrammicro.com](mailto:laura.burtis@ingrammicro.com)  
Tom Hempler  
Market Development Executive - West  
702-203-2791  
[tom.hempler@ingrammicro.com](mailto:tom.hempler@ingrammicro.com)

**Get the Promo App!**

Type "VMware Promotions" in the Apple Store or bookmark [vmware.com/go/promoapp](http://vmware.com/go/promoapp) on your mobile device.

**Cloud Infrastructure and Management Promotions**

**vSphere with Operations Management Free Training Promotion**

*Effective February 1, 2015 – September 26, 2015*

VMware vSphere with Operations Management is the next iteration of the flagship vSphere virtualization platform, adding capacity planning and health monitoring. Customers can take advantage of this special offer to receive free, self-paced training with vSphere with Operations Management Enterprise or Enterprise Plus Acceleration Kits.

<b>vSphere with Operations Management Enterprise Acceleration Kit for 6 Processors Promo</b>
VS5-MENT-AKT-FPRO
<b>vSphere with Operations Management Enterprise Plus Acceleration Kit for 6 Processors Promo</b>
VS5-MEPL-AKT-FPRO

## **vSphere with Operations Management Upgrade Promotion**

*Effective February 1, 2015 – June 26, 2015*

This promotion provides an opportunity for VMware vSphere® Standard, Enterprise or Enterprise Plus customers to upgrade to an equal or higher edition of VMware vSphere® with Operations Management™ at a 25% discount from list price. vSphere with Operations Management delivers patented, self-learning analytics that enable a much higher degree of automation than traditional management tools, improving capacity utilization by 36% and consolidation ratios by 37%. (Source: "Study Shows Businesses Experience Significant Operational and Business Benefits from VMware vCenter Operations Management Suite." Management Insight Technologies. 2014.)

<b>Upgrade: vSphere 5 Standard To vSphere With Operations Management Standard For 1 Processor</b>
VS5-STD-OSTD-UG-FPRO
<b>Upgrade: vSphere 5 Standard To vSphere With Operations Management Enterprise For 1 Processor</b>
VS5-STD-OENT-UG-FPRO
<b>Upgrade: vSphere 5 Standard To vSphere With Operations Management Enterprise Plus For 1 Processor</b>
VS5-STD-OEPL-UG-FPRO
<b>Upgrade: vSphere 5 Enterprise To vSphere With Operations Management Enterprise For 1 Processor</b>
VS5-ENT-OENT-UG-FPRO
<b>Upgrade: vSphere 5 Enterprise To vSphere With Operations Management Enterprise Plus For 1 Processor</b>
VS5-ENT-OEPL-UG-FPRO
<b>Upgrade: vSphere 5 Enterprise Plus To vSphere With Operations Management Enterprise Plus For 1 Processor</b>
VS5-EPL-OEPL-UG-FPRO

## **Continuous Offerings**

### **VMware Software NFR licenses**

One year not for resale licenses. NFR licenses are automatically delivered by VMware to the headquarter location upon membership progression (such as Enrolled to Professional or Professional to Enterprise) and release of new products. <https://na6.salesforce.com/apex/page?name=nfr>

### **VMware internal Use Licenses (IUL)**

Internal Use Only licenses are available to authorized VMware Partners for their internal IT needs. These licenses cannot be used for resale and cannot be used for backend systems such as management of platform, DNS, billing and provisioning, and commercial hosting under any circumstances. See VMware's Partner Central website for further details.

### **Terms and Conditions**

Each promo has terms and conditions. Please see link to Promo flyers and/or contact the licensing desk to ensure you qualify.

To find all VMware current promotions: <http://www.vmware.com/promotions/index.html>

Valid thru 6/26/2015