



1-800-456-8000 x**76488**Desk hours- 8:30-8:00 Eastern
VMware-licensing@ingrammicro.com
www.VMware.com

#### VMware Horizon View to Horizon Advanced or Horizon Enterprise Upgrade Promotion

#### April 8, 2014 - December 15, 2014

Customers can now save when they upgrade from one concurrent user of VMware Horizon View Standard Edition to one concurrent user of Horizon Advanced Edition or Horizon Enterprise Edition. With these end-to-end solution bundles, customers can take advantage of closed-loop management and automation, tight integration with the software-defined data center, and hybrid cloud brokering to deliver and protect all the Windows and online resources their users want, at the speed they expect, and with the efficiency business demands.

# NEW! VMware vSphere with Operations Management Upgrade Promotion August 1, 2014 – December 29, 2014

This promotion provides an opportunity for VMware vSphere®Standard, Enterprise or Enterprise Plus customers to upgrade to an equal or higher edition of VMware vSphere® with Operations Management™ at a 25% discount from list price. vSphere with Operations Management delivers patented, self-learning analytics that enable a much higher degree of automation than traditional management tools, improving capacity utilization by 36% and consolidation ratios by 37%. (Source: "Study Shows Businesses Experience Significant Operational and Business Benefits from VMware vCenter Operations Management Suite." Management Insight Technologies. 2014.)

## Time-Limited Incentive: Advantage+ Accelerator for *vSOM* August 1, 2014 - December 31, 2014

Enjoy greater profitability while improving your customers' operational efficiency with the new advantage+ Accelerator. For a limited time, you can earn an additional 10% off list license on eligible vSphere with Operations Management sales.

### Time-Limited Incentive: Advantage+ *Horizon Advanced and Horizon Enterprise*Promotion

#### August 1, 2014 - December 31, 2014

The Advantage+ Opportunity Registration Promotion that Rewards Partners an additional 10% discount for selling eligible Horizon ENT & ADV Solutions.

### Time-Limited Incentive: Advantage+ Accelerator for *VSAN* August 1, 2014 - December 31, 2014

For a limited time, VMware announces the Advantage+ Virtual SAN Product Accelerator. Offer Virtual SAN to your customers and prospects and earn an additional 10% on approved registrations through Advantage+.

VMware vCenter Operations Management Suite 5.8 Advanced Edition for vSphere with Operations Management Promotion
June 24, 2014 – December 15, 2014

Existing and new VMware vSphere® with Operations Management™ customers can purchase VMware vCenter™ Operations Management Suite™ 5.8.2 or higher Advanced Add-On for vSphere with Operations Management at promotional pricing with per CPU licensing.

# VMware Mirage Windows Migration Promotion July 1, 2014 – December 15, 2014

Customers can now save 20% by using VMware Mirage™ to migrate from Windows XP to Windows 7, or make the jump from Windows 7 to Windows 8.1, with VMware's best-in-class technology. Mirage enables OS migration across the WAN or LAN, with no loss of user files or personalization.

# NEW! VMware IT Business Management Suite Standard Edition Promotion for vCenter Chargeback Manager EOA Effective August 1, 2014 – October 31, 2014

For a limited time, customers impacted by the end of availability of VMware vCenter™ Chargeback Manager™ may purchase VMware IT Business Management Suite™ Standard Edition at an 80% discount.

#### **VMware Software NFR licenses**

One year not for resale licenses. NFR licenses are automatically delivered by VMware to the headquarter location upon membership progression (such as Registered to Professional or Professional to Enterprise) and release of new products. <a href="https://na6.salesforce.com/apex/page?name=nfr">https://na6.salesforce.com/apex/page?name=nfr</a>

#### **VMware internal Use Licenses (IUL)**

Internal Use Only licenses are available to authorized VMware Partners for their internal IT needs. These licenses cannot be used for resale and cannot be used for backend systems such as management of platform, DNS, billing and provisioning, and commercial hosting under any circumstances. See VMware's Partner Central website for further details.

#### **Terms and Conditions**

Each promo has terms and conditions. Please see link to Promo flyers and/or contact the licensing desk to ensure you qualify.

To find all VMware current promotions: http://www.vmware.com/promotions/index.html

Expires 10/31/14