



1-800-456-8000 x76488
Eastern Desk hours- 8:30-8:00
VMware-licensing@ingrammicro.com
www.VMware.com

Market Development Managers:
Justin Jarosz x66113 – East Coast
Bill Pawlak x67319 – Central
Demetrius Pozantides 716-866-6906 – West Coast

Market Development Specialist:
Justin Gawronski x66066 – Central & West Coast
Dave Johnson x67728 – East Coast

EXTENDED! vSphere with Operations Management 15% Discount Promotion

March 14, 2013 through December 15, 2013

vSphere with Operations Management delivers the world's best virtualization platform to run business-critical applications. With vSphere with Operations Management, IT can gain operational insights to improve availability and performance, as well as optimize capacity and grow virtual environments with confidence. For a limited time, customers can receive a 15% discount off the standard license list price of any vSphere with Operations Management Acceleration Kit or 15% discount off the standard upgrade license list price to vSphere with Operations Management Edition or Acceleration Kit. ** In order to receive the 15% discount for upgrades to vSphere with Operations Management or Acceleration Kit, the customer must have purchased the vSphere license by January 31, 2013.

View Premier Bundle to Horizon Suite Upgrade Promotion

June 1, 2013 through December 15, 2013

Connect end-users to their data and applications on any device without sacrificing IT security and control with VMware Horizon Suite, the platform for workforce mobility. For a limited time, customers can get up to 50% off the upgrade from View Premier Bundle to the Horizon Suite. In addition, get a 25% discount on additional Horizon Suite licenses when purchased with the Upgrade promotion.

Socialcast by VMware Promotion

August 9, 2013 – December 15, 2013

Socialcast® by VMware® is the secure enterprise social networking platform that connects people, conversations, and activities in one place, accessible from anywhere, on any device. For a limited time, Commercial and Enterprise Horizon customers can start or expand their Socialcast community by purchasing one or more of the following promotional add-on SKUs: Socialcast SaaS Platform with 1 year SaaS Basic Support or Socialcast On-Premise Platform with 1 year Basic or Production Support

EXTENDED!! Time-Limited Incentive: advantage+ Accelerator

March 15, 2013 through December 15, 2013

Enjoy greater profitability while improving your customers' operational efficiency with the new advantage+ Accelerator. For a limited time, you can earn an additional percentage off list license on eligible vSphere with Operations Management sales.

VMware Software NFR licenses

One year not for resale licenses. NFR licenses are automatically delivered by VMware to the headquarter location upon membership progression (such as Registered to Professional or Professional to Enterprise) and release of new products.

<https://na6.salesforce.com/apex/page?name=nfr>

VMware internal Use Licenses (IUL)

Internal Use Only licenses are available to authorized VMware Partners for their internal IT needs. These licenses cannot be used for resale and cannot be used for backend systems such as management of platform, DNS, billing and provisioning, and commercial hosting under any circumstances. See VMware's Partner Central website for further details.

Terms and Conditions

Each promo has terms and conditions. Please see link to Promo flyers and/or contact the licensing desk to ensure you qualify.

To find all VMware current promotions: <http://www.vmware.com/promotions/index.html>