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Desk hours - 8:30-8:00 Eastern

www.Veeam.com

Market Development – Jessica D'Amato

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1. Veeam Backup Essentials Buy 4 sockets and get 2 FREE (Save 33%)

Ends 6-30-15

Veeam® Backup Essentials™ is designed for small businesses, saves time and money and provides ALL of the backup and recovery options needed for smaller VMware vSphere or Microsoft Hyper-V environments.

Veeam Backup Essentials offers exactly the same functionality as Veeam Availability Suite™—combining the award-winning data protection and management expertise of Veeam Backup & Replication™ and Veeam ONE™— but at a considerably lower pricepoint for small businesses operating 2-, 4- and 6-socket environments.

Offer details

Your smaller sized customers can take advantage of this limited time offer by purchasing 6 sockets of any edition of Veeam Backup Essentials for the price of 4! That's two free sockets and an additional **savings of 33%** on the specially priced #1 VM Backup for small businesses.

Veeam Backup Essentials	MSRP (6 sockets)	Buy 4 sockets and get 2 FREE (Save 33%)
Standard Edition	\$2,697	\$1798 / per 6 sockets
Enterprise Edition	\$4,950	\$3300 / per 6 sockets
Enterprise Plus Edition	\$6,900	\$4600 / per 6 sockets

2. Buy Availability for the Modern Data Center™ and Save Up to 5% on Other Licenses

Ends 6-30-15

Now through June 30, 2015, when you sell Availability for the Modern Data Center™ to your customers, you can lead with this limited time offer so they can take advantage of our most comprehensive edition at a discounted price.

There is an offer for everyone including New customers or additional license purchases, can save up to \$120 per socket (or 5%) on the Enterprise Plus edition of Veeam® Availability Suite™, Veeam Backup & Replication™ or Veeam Backup Essentials™.

Product	New customers	
	MSRP	Savings
Veeam Availability Suite Enterprise Plus (per socket)	\$2,400	\$2,280
Veeam Backup & Replication Enterprise Plus (per socket)	\$2,099	\$1,994
Veeam Backup Essentials Enterprise Plus (per 2 sockets)	\$2,300	\$2,185

3. Get your customers to purchase Plus!

Ends 6-30-15

Now through June 30, 2015, when you sell Availability for the Modern Data Center™ to your customers, you can lead with this limited time offer so they can take advantage of our most comprehensive edition at a discounted price.

There is an offer for everyone including:

- A. New customers or additional license** purchases, can save up to \$120 per socket (or 5%) on the Enterprise Plus edition of Veeam® Availability Suite™, Veeam Backup & Replication™ or Veeam Backup Essentials™

Product	New customers	
	MSRP	Savings
Veeam Availability Suite Enterprise Plus (per socket)	\$2,400	\$2,280
Veeam Backup & Replication Enterprise Plus (per socket)	\$2,099	\$1,994
Veeam Backup Essentials Enterprise Plus (per 2 sockets)	\$2,300	\$2,185

- B. Existing Veeam customers who have Standard and Enterprise editions** of other Veeam products may also upgrade to Veeam Availability Suite (Enterprise Plus). Check out the price sheet to learn more!

Existing customers can save 50% when they upgrade to Enterprise Plus edition

Upgrade to:	From: Standard edition	From: Enterprise edition
Veeam Availability Suite Enterprise Plus (per socket)	Upgrade MSRP: \$1300 Upgrade now: \$675 (50% savings)	Upgrade MSRP: \$700 Upgrade now: \$350 (50% savings)
Veeam Backup & Replication Enterprise Plus (per socket)	Upgrade MSRP: \$1349 Upgrade now: \$675 (50% savings)	Upgrade MSRP: \$724 Upgrade now: \$362 (50% savings)
Veeam Backup Essentials Enterprise Plus (per 2 sockets)	Upgrade MSRP: \$1401 Upgrade now: \$700 (50% savings)	Upgrade MSRP: \$650 Upgrade now: \$325 (50% savings)

Sell your customers the Modern Data Center they've been wanting. Sell them Veeam!

Document expires 6/30/2015