



Latin America
Matrix E1 & XSR-800
Partner Incentive

Claim Form
Effective 10/1/02 – 12/27/02

To Claim Your E1/XSR Incentive:

- 1. Make a copy of the Reseller Invoice to the End User and circle qualifying items (document(s) must accompany claim form).
- 2. Fill-in the Company, Team and award information.
- 3. Fax the reseller invoice and the end user invoice and this completed form to: 978-392-0603

Company Name: _____
Sales Person Name: _____
Social Security Number or Tax ID Number: _____
Address (No Post Office Boxes, Must be a Street Address): _____
City: _____ State: _____ ZIP: _____
Country: _____

End-user Company Name: _____
Contact: _____ Phone: (____) _____ - _____
Phone: (____) _____ - _____ Fax: (____) _____ - _____

Quantity	Products Sold
	1H58251
	1G582-09
	XSR-1805
	XSR-1850
	XSR-1850-VPN

Reseller invoice must be dated October 1, 2002 through December 27, 2002.
I have read and complied with the terms and conditions below. (This form must be signed to be valid.)

Signature: _____ Date: _____

Terms and Conditions

- Incentive is open to Resellers in Latin America only, with the exception of Brazil and Mexico which are not eligible to participate.
- Complete claim form in full.
- Only one claim form per sale/invoice will be processed. Subsequent or duplicate claims will not be processed.
- Reseller Invoice to the End User must be dated **October 1, 2002 through December 27, 2002** to qualify and must accompany the claim form to be considered for award. Complete Part Numbers must be reflected on the end-user invoice.
- Any sales made before or after the incentive period are not eligible.
- Sales must be reflected in the Enterasys Sales Database to be eligible to participate in this incentive.
- Rebate Checks will be mailed directly to the Partner who submits the claim.
- Rebates will be paid in US Dollars only
- Enterasys reserves the final decision on whether a claim qualifies under the terms of the promotion.
- There is no limit on the amount that a Reseller Salesperson can qualify for under this offer

- Claim forms **must** be received by **January 24, 2003**. Any claims received after this date **WILL NOT BE PROCESSED**.
- Enterasys is not responsible for late, lost, mutilated, misdirected requests.
- Please allow 10-12 weeks for receipt of rebate check
- This Incentive is solely intended to reward the sales team closest to the end user. Sales where Resellers sell to other Resellers will not be eligible to participate in this incentive.
- Purchases made by reseller for use in their own network are not eligible
- Enterasys and/or its agent may validate Salesperson Incentive claims by contacting the end user to ensure that the claimed product(s) were provided.
- Cancelled orders are not eligible for incentive.
- Any applicable taxes are the sole responsibility of the claimant. Claimant is responsible for providing Social Security Number when claiming awards.
- Enterasys Authorized Distributors or employees of Enterasys or it subsidiaries are not eligible to participate.
- Enterasys reserves the right to modify or cancel programs without prior notice.