



1-800-456-8000 x76173
Meru-Licensing@ingrammicro.com
Desk Hours – 8:30 AM – 8:00 PM EST
www.merunetworks.com

Vendor Program Overview:

Meru wireless LANs are specifically designed for environments where high-density wireless traffic depends on business-critical applications. These conditions first emerged in places where the bring-your-own-device (BYOD) trend is in full force and weak networks are unacceptable: hospitals and airports, universities and schools, hotels and other enterprises.

Today, the BYOD phenomenon is pervasive. In all kinds of enterprises, IT managers are finding that wireless demands are beginning to exceed the capabilities of their current networks—legacy systems meant for casual use and low-volume traffic. With the rapid consumerization of IT, they're facing more and more mobile devices that have to be provisioned and managed easily and securely. They're confronting high-bandwidth applications demanding more and more resources. They're struggling with the need to scale up an old network to accommodate the rising tide of wireless traffic and to accommodate users in many locations, from headquarters buildings to home offices.

They're experiencing the emergence of the distributed mobile enterprise, and the stress of an infrastructure that's unprepared. And they're turning to Meru for solutions

Ninety percent of Meru networks replace legacy microcell networks. Why? With a Meru Virtualized WLAN, IT professionals can easily:

- **Expand the Wi-Fi network to support more users bringing more devices.** A Meru Virtualized WLAN scales up easily—without time-consuming and costly site plans.
- **Manage the Wi-Fi network with small staffs and tight budgets.** A Meru Virtualized WLAN is simple to deploy and manage, with low total cost of ownership.
- **Ensure consistent, high-quality mobile services.** Meru creates a reliable, seamless network with no soft spots. Real-time RF resource optimization allocates bandwidth fairly and predictably.

At the same time, Meru lets IT managers leverage their existing investments in virtualization, cloud computing, and mobility—the technologies that allow today's enterprise to become fully distributed. Meru provides a high-performance wireless infrastructure that is easy to deploy, manage, and expand.

Key Products:

- Wireless Access Points (outdoor and indoor, with internal as well as external antennae)

- Controllers
- Meru's unique System Director Software and EZRF Network Manager
- Professional Services
- Support, and much more

Authorization:

- Authorization is required to purchase Meru products.
- Please visit <http://www.merunetworks.com/> for information on becoming authorized.

Return Policy:

- Meru Networks has a ***no return policy.***