Vendor Program Overview:

- Headquartered in Denmark with a strong North American presence, Milestone Systems is the world's leading provider of open source IP Video Management Software. Their products add functionality to security cameras including analytics, alarm managers, third party application integration, and much more. Their X Protect product line supports more than 1,500 camera models across dozens of camera vendors large and small. Their products are often sold with Axis brand security cameras. Milestone does not sell direct, and only utilizes the distribution channel to sell their products.

Key Products:

- XProtect Go- Free version of XProtect that can support up to 8 cameras.
- XProtect Essential- Can support up to 26 cameras on a single server.
- XProtect Express- Can support up to 48 cameras on a single server
- XProtect Professional- Can support up to 64 cameras across up to 5 servers
- XProtect Enterprise- Can support unlimited cameras across multiple servers
- XProtect Corporate- Can support unlimited cameras across unlimited sites/servers

Authorization requirements:

- Milestone XProtect Essential, Express and Professional are open to all resellers for purchase. Resellers without a Milestone partner agreement may purchase these products at 20% off list.
- In order to purchase X Protect Enterprise and Corporate, resellers **must** receive additional training and certification from Milestone.

    Visit www.milestonesys.com for more information on Milestone partner program.

Maintenance/ Support:

- Entitles client to access to updates/upgrades/ patches and tech support.
- Allows clients to take advantage of new functionality constantly being added to XProtect.
- Enables utilization of Milestone's ever expanding support hardware catalogue allowing access to add late model cameras on a given SLC

- ***Allows for 100% trade up value should a client decide or need to migrate to a higher product class. This is versus an only 30% trade in value if SUP is not purchased.***

Return Policy:

- Milestone offers are 30 day return policy. Submit return requests to milestone-licensing@ingrammicro.com

Information contained in this document is accurate as of 2/2013. Pricing and partner program are subject to change without notice.