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# Seagate answers security-storage needs

When considering their security requirements, companies all too often get bogged down in the detail of the necessary software, processes and policies without giving due consideration to the hardware that supports that infrastructure.

This is particularly true in the field of surveillance security systems where the most critical part of the system – the storage device – has to possess the highest levels of reliability and performance.

For this reason, one the world's leading storage device vendors, Seagate, has developed a range of rugged, high-performance drives catering specifically to the ever-increasing needs of this industry.

"The growing demands of surveillance systems has required a change in approach that delivers higher reliability and stability," explains Ingram Micro's Seagate product manager, Tyrone Gruner. Ingram Micro is one of Seagate's premier distributors in South Africa.

Gruner says the vendor's range of SV drives answer the needs of most general-application installations digital video recording (DVR) based systems, and combine industry-leading reliability with ease of use.

"Unlike traditional hard drives that are designed to primarily read data, the Seagate SV range is designed for high-volume writing or recording onto the disk," he says. "The reliability of these drives in the DVR environment is extremely high, providing users with complete peace of mind that their data is secure and will not easily be lost."

Gruner says that with a lifecycle in excess of one-million hours, users can invest in these drives with confidence.

"We have managed to convert many of the security companies to opt for these kinds of systems, and they have given the Seagate SV drives their seal of approval," he says.

INGRAM MICRO (PTY) LTD
(Reg. No.: 2007/000032/07
32 Milky Way Avenue •
Linbro Business Park •
Frankenwald •
Johannesburg

P O Box 3452 • Randburg • 2125 • South Africa TEL. +27 11 553-2600 FAX. +27 11 553-2700 The SV drives are currently available in capacities of between 500GB and 1TB.

Seagate's ES2 drives, by contrast, offer enterprise-class reliability and ruggedness, as would be expected of drives applied in major RAID

arrays for organisations that value security above all else. Casinos, shopping centres and other high-traffic installations are prime examples of where users can derive the best return on investment in such high-end equipment.

"Although the ES2 range is available in the same capacities, the big advantage is that they can be applied in a RAID array. The biggest difference is that these drives are far more rugged, with G-shock and vibration protection to guard against failure in such an intense installation," says Gruner.

Physical security, he concludes, is an area of a business's operations that cannot, and should not, be ignored and that the entire system is only as good as the reliability of the captured data.

### **ENDS**

#### **About Ingram Micro South Africa**

Ingram Micro South Africa is a joint venture between Ingram Micro Europe, a division of Ingram Micro Inc, (NYSE: IM) and MB Technologies, established to market and distribute components and other technology products to VARs, system builders and integrators, and manufacturers throughout sub-Saharan Africa.

#### **About Ingram Micro Inc.**

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#### Contacts:

Sharon Leu Shing Ingram Micro Tel: +27 11 553 2600

Email: Sharon.LeuShing@ingrammicro.co.za

## Issued by:

Deborah O'Connell puruma business communications

Tel: + 27 11 781 0097 email: <a href="Mailto:IM@puruma.com">IM@puruma.com</a>