



Embargo: Monday, 21 July 2008

## **Ingram appoints new CEO, bids Ibbotson farewell**

Ingram Micro South Africa has announced the appointment of South African IT-veteran and channel expert, Hansie Fourie as its CEO.

The move comes on the back of the anticipated stepping aside from Peter Ibbotson who has served as the company's CEO up until now. The company says that Ibbotson's commitment to the MB Technologies Group in terms of Ingram Micro, was agreed as short-term from the start and that Ibbotson will remain in a consulting role for the group.

.

"I was tasked with building partnerships with international vendors and the local system builder channel, and getting other operational aspects of the company established in South Africa," Ibbotson explains.

"I'm satisfied that I've achieved what I set out to in terms of the mandate," he says, "and as per my agreement with MB Technologies, the reigns will be handed over to Hansie, who will steer the company from here on in."

Ibbotson says his plans are to continue with his other interests and he will be assisting MB Technologies where required.

As an incoming CEO, Fourie says he couldn't hope for a company with more potential than what he currently sees in Ingram Micro.

"Ingram Micro South Africa has great technology partners and relationships with the local channel, is one of the most sought after distribution brands in the world, and has an experienced team of product managers and customer service specialists.

"All of these things are strong differentiators," he says, "and elements that I believe will act as fuel for the company's progress."

Fourie's experience will surely also be of great benefit to the company. His career spans many different aspects of the IT industry, but for more than 20 years has been strongly linked to the IT distribution market.

"I've been involved in this industry since 1991, where I headed up the financial management team behind Ebus, before it was merged into SDD," he explains.

In 1998 Fourie joined Drive Control Corporation in the capacity of Financial Director. In no time he became an integral part in all aspects of managing and running the business. The knowledge and channel experience he has gained over the past decade at Drive Control will undoubtedly be of huge value to Ingram, as it carves out its own niche in the South African IT market and builds dominance in the area of IT components distribution.



"I'm extremely positive about the future of Ingram Micro in South Africa," Fourie enthuses. "I believe the time is right for our kind of business and that the kind of service, affordable pricing and knowledge we're capable of offering is something the market is starved of at present. I believe that the IT industry in SA is now a mature industry and as such requires a professional approach with much emphasis on the basics of running a business successfully.

"I'm looking forward to reporting healthy growth figures both in revenue and unit shipments in a year's time," he concludes.

ENDS

**About Ingram Micro South Africa**

Ingram Micro South Africa is a joint venture between Ingram Micro Europe, a division of Ingram Micro Inc, (NYSE: IM) and MB Technologies, established to market and distribute components and other technology products to VARs, system builders and integrators, and manufacturers throughout sub-Saharan Africa.

**About Ingram Micro Inc.**

Ingram Micro Inc. is the world's largest technology distributor. As a vital link in the technology value chain, Ingram Micro creates sales and profitability opportunities for vendors and resellers through unique marketing programs, logistics services, technical support, financial services and product aggregation and distribution. The company serves more than 150 countries and is the only global headline IT distributor with operations in Asia. Ranked 70 on the Fortune 500, Ingram Micro generated \$35.05 billion in revenues for fiscal year 2007.

Visit [www.ingrammicro.com](http://www.ingrammicro.com) or [www.ingrammicro-europe.com](http://www.ingrammicro-europe.com)

**Contacts:**

Sharon Leu Shing  
Ingram Micro  
Tel: +27 11 553 2600  
Email: [Sharon.LeuShing@ingrammicro.co.za](mailto:Sharon.LeuShing@ingrammicro.co.za)

**Issued by:**

Deborah O'Connell  
puruma business communications  
Tel: + 27 11 781 0097  
email: [IM@puruma.com](mailto:IM@puruma.com)